## Draft

## IEEE Project 802 Estimated Statement of Operations Mar 2010 Plenary Session Orlando, FL As of Jul 16, 2010

Income				Act/Est									Var				
Paid Registration Summary (dB)	Fee	CxI	LCxI	Gross	CxI	LCxI	Net	N	let Amt	%	Gross	CxI	Net	Ne	et Amount	%	
Pre-registration	\$ 700	\$ (700)	\$ (650)	24	1	2	21	\$	14,800	2%	44					4%	
Pre-registration (with discount)	\$ 400	\$ (400)	\$ (350)	777	11	23	743	\$	298,350	78%	770					70%	
Web-registration	\$ 800	\$ (800)			0	0	11		8,800	1%	33					3%	
Web-registration (with discount)	\$ 500	\$ (500)	,			2	106		53,100	11%	165					15%	
Onsite-registration	\$ 900	\$ (900)	,			0	10		9,000	1%	22					2%	
Onsite-registration (with discount)	\$ 600	\$ (600)	\$ (550)	62	0	0	62		37,200	6%	66					6%	
Student-registration	\$ 100	_		2	0	0	2	\$	200	0%	0					0%	
Total Reg	istration			995	13	27	955	\$	421,450	100%	1100	22	1078		\$496,958	100%	(\$75,508)
Bank								\$	421,650	87%						90%	
Non-registration Income																	
Deadbeat collections								\$	-	0%				\$	-	0%	\$0
Bank interest								\$	30	0%				\$	200	0%	(\$170)
Comps & Commissions								\$	63,890	13%				\$	55,000	10%	\$8,890
Other								\$	-	0				\$	-	0%	\$0
Total Session Income								\$	485,570	100%				\$	552,158	100%	(\$66,588)
Expenses																	
Audio Visual								\$	18,159	4%				\$	25,500	5%	(\$7,341)
Audit								\$	6,000	1%				\$	6,000	1%	\$0
Bank Charges								\$	350	0%				\$	350	0%	\$0
Copying								\$	1,266	0%				\$	3,500	1%	(\$2,235)
Credit Card Discounts & Fees								\$	14,500	3%				\$	17,394	3%	(\$2,894)
Equipment Expenses								\$	-	0%				\$	1,000	0%	(\$1,000)
Get IEEE 802 Conttribution								\$	71,625	15%				\$	80,850	16%	(\$9,225)
Insurance								\$	,	0%				\$	-	0%	\$0
Meeting Administration								\$	81,009	17%				\$	85,751	17%	(\$4,742)
Misc Expenses								\$	-	0%				\$	2,000	0%	(\$2,000)
Networking								\$	99,124	21%				\$	100,000	19%	(\$876)
Other Expenses*								\$	25,073	5%				\$	30,000	6%	(\$4,927)
Phone & Electrical								\$	825	0%				\$	1,000	0%	(\$175)
Refreshments								\$	103,647	22%				\$	110,000	21%	(\$6,353)
Shipping								\$	11,739	2%				\$	15,000	3%	(\$3,261)
Social								\$	42,961	9%				\$	40,000	8%	\$2,961
Supplies								\$	2,160	0%				\$	800	0%	\$1,360
Total Session Expense	)							\$	478,436	100%				\$	519,145	100%	(\$40,708)
* 30-anniv, grats																	
Net Session Surplus/(Loss)								\$	7,134					\$	33,013		

Cash recognized on hand as of Jul 11, 2010	\$ 1,196,534	
Reserve for unpaid expenses for prior sessions	\$ (1,500)	bank fees, CC fees, etc
Reserve for other outstanding commitments	\$ -	
Income received for current session Jul 2010)	\$ -	
Expenses prepaid for current session (Jul 2010)	\$ 15,000	
Expenses prepaid for future sessions	\$ 22,102	Marina Bay Sands deposit
Equipment Receivable Acct	\$ 26,665	
Operating Reserve	\$ 1,258,801	

## Draft

## IEEE Project 802 Estimated Statement of Operations Jul 2010 Plenary Session San Diego, CA As of Jul 16, 2010

Income				Act/Est									В		Var		
Paid Registration Summary (dB)	Fee	CxI	LCxI	Gross	CxII	LCxI	Net	Ne	et Amt	%	Gross	CxI	Net	Ne	et Amount	%	
Pre-registration	\$ 700	\$ (700)	\$ (650)	34	1	0	33	\$	23,100	4%	40					4%	
Pre-registration (with discount)	\$ 400	\$ (400)	\$ (350)	661	12	20	629	\$ 2	252,600	67%	700					70%	
Web-registration	\$ 800	\$ (800)	\$ (750)	42	0	1	41	\$	32,850	4%	30					3%	
Web-registration (with discount)	\$ 500	\$ (500)	\$ (450)	165	0	3	162	\$	81,150	17%	150					15%	
Onsite-registration	\$ 900	\$ (900)	\$ (850)	25	0	1	24	\$	21,650	3%	20					2%	
Onsite-registration (with discount)	\$ 600	\$ (600)	\$ (550)	43	0	0	43		25,800	5%	60					6%	
Student-registration	\$ 100			0	0	0	0	\$	-	0%	0					0%	
Total Reg	istration			970	13	25	932	\$ 4	437,150	100%	1000	20	980		\$451,780	100%	(\$14,630)
Bank		•					,	\$	437,150	85%						87%	
Non-registration Income																	
Deadbeat collections								\$	-	0%				\$	-	0%	\$0
Bank interest								\$	30	0%				\$	25	0%	\$5
Comps & Commissions								\$	80,000	15%				\$	70,000	13%	\$10,000
Other								\$	-	0				\$	-	0%	\$0
Total Session Income								\$ :	517,180	100%				\$	521,805	100%	(\$4,625)
Expenses																	
Audio Visual								\$	18,000	4%				\$	25,500	5%	(\$7,500)
Audit								\$	-	0%				\$	-	0%	\$0
Bank Charges								\$	350	0%				\$	350	0%	\$0
Copying								\$	2,000	0%				\$	3,500	1%	(\$1,500)
Credit Card Discounts & Fees								\$	15,812	3%				\$	15,812	3%	\$0
Equipment Expenses								\$	_	0%				\$	1,000	0%	(\$1,000)
Get IEEE 802 Conttribution								\$	69,900	14%				\$	73,500	15%	(\$3,600)
Insurance								\$	-	0%				\$	-	0%	\$0
Meeting Administration								\$	77,235	16%				\$	80,410	16%	(\$3,175)
Misc Expenses								\$	3,700	1%				\$	2,500	1%	\$1,200
Networking								\$	100,000	21%				\$	100,000	20%	\$0
Other Expenses*								\$	1,000	0%				\$	1,000	0%	\$0
Phone & Electrical								\$	500	0%				\$	200	0%	\$300
Refreshments								\$	125,000	26%				\$	110,000	22%	\$15,000
Shipping								\$	13,000	3%				\$	15,000	3%	(\$2,000)
Social								\$	60,000	12%				\$	70,000	14%	(\$10,000)
Supplies								\$	800	0%				\$	800	0%	\$0
Total Session Expense	<del></del>							\$ 4	487,297	100%				\$	499,572	100%	(\$12,275)
* reg counters, grats																	
Net Session Surplus/(Loss)								\$	29,883					\$	22,233		