## IEEE Project 802 Estimated Statement of Operations Jul 2010 Plenary Session San Diego, CA

As of Nov 8, 2010

Income							Act/E	st					В	udge	et .		Var
Paid Registration Summary (dB)	Fee	CxI	LCxI	Gross	Cxl L	CxI	Net		let Amt	%	Gross	CxI		_	t Amount	%	
Pre-registration	\$ 700	\$ (700)	\$ (650)	34	1	0	33		23,100	4%	40					4%	
Pre-registration (with discount)	\$ 400	,	\$ (350)	661		20		\$	252,200	67%	700					70%	
Web-registration	\$ 800	\$ (800)	,	42	0	1	41		32,850	4%	30					3%	
Web-registration (with discount)	\$ 500	\$ (500)		165	0	3	162		81,150	17%	150					15%	
Onsite-registration /	\$ 900		\$ (850)	23	0	1	22	\$	19,850	2%	20					2%	
Onsite-registration (with discount)	\$ 600	\$ (600)	\$ (550)	45	0	0	45	\$	27,000	5%	60					6%	
Student-registration	\$ 100	, ,	,	0	0	0	0	\$	-	0%	0					0%	
Total Re	egistration			970	14	25	931	\$	436,150	100%	1000	20	980		\$451,780	100%	(\$15,630)
Bank		•						\$	436,150	85%						87%	\$ -
Non-registration Income																	
Deadbeat collections								\$	-	0%				\$	-	0%	\$0
Bank interest								\$	362	0%				\$	25	0%	\$337
Comps & Commissions								\$	75,694	15%				\$	70,000	13%	\$5,694
Other								\$	-	0				\$	-	0%	\$0
Total Session Income								\$	512,206	100%				\$	521,805	100%	(\$9,599)
Expenses																	
Audio Visual								\$	25,138	5%				\$	25,500	5%	(\$362)
Audit								\$ \$	-	0%				\$	-	0%	\$0
Bank Charges								\$	170	0%				\$	350	0%	(\$180)
Copying								\$ \$	955	0%				\$	3,500	1%	(\$2,545)
Credit Card Discounts & Fees								\$	21,347	4%				\$	15,812	3%	\$5,535
Equipment Expenses								\$	337	0%				\$	1,000	0%	(\$663)
Get IEEE 802 Conttribution								\$	69,825	14%				\$	73,500	15%	(\$3,675)
Insurance								\$ \$ \$	-	0%				\$	-	0%	\$0
Meeting Administration								\$	75,926	15%				\$	80,410	16%	(\$4,484)
Misc Expenses*								\$	4,241	1%				\$	2,500	1%	\$1,741
Networking								\$	97,847	20%				\$	100,000	20%	(\$2,153)
Other Expenses								\$		0%				\$	1,000	0%	(\$1,000)
Phone & Electrical								\$ \$	2,200	0%				\$	200	0%	\$2,000
Refreshments								<b>\$</b>	124,932	25%				\$	110,000	22%	\$14,932
Shipping								\$	9,379	2%				\$	15,000	3%	(\$5,621)
Social								\$ \$	59,680 1.053	12% 0%				\$ \$	70,000	14%	(\$10,320)
Supplies  Total Session Expense								\$ \$	493,031	100%				\$	800 499,572	100%	\$253 (\$6,542)
* reg counters, grats	5							φ	493,031	100 /6			ı	Ψ	433,312	100%	(\$0,542)
Net Session Surplus/(Loss)								\$	19,176					\$	22,233		
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Cash recognized on hand as of Sep	30, 2010							\$	1,223,093								
Reserve for unpaid expenses for pri	or sessio	ns						\$	(2,757)		Net expe	nses i	not yet p	oaid f	or 07/2010		
Reserve for other outstanding comm	nitments							\$	-								
Income received for Nov 2010 session	on							\$	(5,900)								
Expenses prepaid for Nov 2010 sess	sion							\$	60,064		11/10 pre	-paid	/expens	es			
Expenses prepaid for future session	าร							\$	18,663		03/11 pre	-paid	/expens	es			
Payable accts								\$	-		•						
Receivable accts								\$	21,332		Equipme	nt ba	lance				
Operating Reserve								\$	1,314,494	]							
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## Draft

## IEEE Project 802 Estimated Statement of Operations Nov 2010 Plenary Session Dallas, TX

As of Nov 8, 2010

Income	Act/							Est						Var			
Paid Registration Summary (dB)	Fee	CxI	LCxI	Gross	CxI L	<b>LCxI</b>	Net	1	Net Amt	%	Gross	CxI	Net	Ne	et Amount	%	
Pre-registration	\$ 700	\$ (700)	\$ (650)	31	1	6	24	\$	17,100	3%	36					4%	
Pre-registration (with discount)	\$ 400	\$ (400)	\$ (350)	538	8	12	518	\$	207,800	65%	630					70%	
Web-registration	\$ 800	\$ (800)	\$ (750)	15	0	0	15	\$	12,000	2%	27					3%	
Web-registration (with discount)	\$ 500	\$ (500)	\$ (450)	188	0	5	183	\$	91,750	23%	135					15%	
Onsite-registration	\$ 900	\$ (900)	\$ (850)	17	0	0	17	\$	15,300	2%	18					2%	
Onsite-registration (with discount)	\$ 600	\$ (600)	\$ (550)	44	1	1	42	\$	25,250	5%	54					6%	
Student-registration	\$ 150			3	0	0	3	\$	450	0%	0					0%	
Total Reg	gistration			836	10	24	802	\$	369,650	100%	900	18	882		\$406,602	100%	(\$36,952)
Bank		ı				•		\$	369,650	86%						87%	
Non-registration Income																	
Deadbeat collections								\$	-	0%				\$	-	0%	\$0
Bank interest								\$	300	0%				\$	300	0%	\$0
Comps & Commissions								\$	60,000	14%				\$	60,000	13%	\$0
Other								\$	-	0				\$	-	0%	\$0
Total Session Income								\$	429,950	100%				\$	466,902	100%	(\$36,952)
Expenses																	
Audio Visual								\$	18,500	4%				\$	20,000	4%	(\$1,500)
Audit								\$	-	0%				\$	-	0%	\$0
Bank Charges								\$	350	0%				\$	350	0%	\$0
Copying								\$	1,000	0%				\$	2,000	0%	(\$1,000)
Credit Card Discounts & Fees								\$	19,253	4%				\$	20,330	4%	(\$1,078)
Equipment Expenses								\$	500	0%				\$	1,000	0%	(\$500)
Get IEEE 802 Conttribution								\$	60,150	14%				\$	66,150	14%	(\$6,000)
Insurance								\$	-	0%				\$	-	0%	\$0
Meeting Administration								\$	72,130	16%				\$	76,050	16%	(\$3,920)
Misc Expenses*								\$	2,500	1%				\$	4,500	1%	(\$2,000)
Networking								\$	95,000	21%				\$	95,000	20%	\$0
Other Expenses								\$	-	0%				\$	-	0%	\$0
Phone & Electrical								\$	500	0%				\$	500	0%	\$0
Refreshments								\$	105,000	24%				\$	110,000	23%	(\$5,000)
Shipping								\$	15,000	3%				\$	15,000	3%	\$0
Social								\$	51,000	12%				\$	60,000	13%	(\$9,000)
Supplies								\$	1,000	0%				\$	800	0%	\$200
Total Session Expense	e							\$	441,883	100%				\$	471,680	100%	(\$29,798)
* reg counters, grats, CDs																	
Net Session Surplus/(Loss)								\$	(11,933)					\$	(4,778)		