

IEEE Project 802 Estimated Statement of Operations November 2007 Plenary Session Atlanta, GA As of November 16, 2007

| Meeting Income | Estimate | Budget | Variance |
|-------------------------------------|-----------------|-----------------|----------|
| Registrations | 1,450 | 1,200 | 250 |
| Registration income | 623,500 | 519,600 | 103,900 |
| Cancellation refunds | (18,705) | (9,353) | , |
| Deadbeat collections | (10,100) | 0 | 0 |
| Bank interest | 300 | 60 | 240 |
| Other income (commissions & comps) | 40,000 | 40,000 | 0 |
| | · · · · · | | - |
| TOTAL Meeting Income | 645,095 | 550,307 | 94,788 |
| Meeting Expenses | Estimate | Budget | Variance |
| Audio Visual Rentals | 19,498 | 20,000 | 502 |
| Audit | 0 | 0 | 0 |
| Bank Charges | 500 | 500 | 0 |
| Copying | 3,926 | 4,000 | 74 |
| Credit Card Discount | 17,458 | 14,549 | (2,909) |
| Equipment Expenses | 15,000 | 15,000 | 0 |
| Get IEEE 802 Contribution | 125,000 | 125,000 | 0 |
| Insurance | 0 | 0 | 0 |
| Meeting Administration | 85,000 | 75,064 | (9,936) |
| Misc Expenses | 3,000 | 2,000 | (1,000) |
| Network | 61,680 250 | 60,000 | (1,680) |
| Phone & Electrical | 250 | 2,500 | 2,250 |
| Refreshments Shinning | 155,500 | 120,500 | (35,000) |
| Shipping Social | 9,022 | 6,500 | (2,522) |
| Supplies | 56,555 1,500 | 45,000 1,500 | (11,555) |
| Other Discounts | 1,500 | 1,500 | 0 |
| TOTAL Meeting Expense | 553,889 | 492,113 | (61,776) |
| • | 555,005 | 492,113 | (01,770) |
| Other Income/Expense | | | |
| NET Meeting Income/Expense | 91,206 | 58,194 | 33,012 |
| Analysis | | | |
| Refreshments per registration | 107 | 100 | (7) |
| Social per registration | 39 | 38 | (2) |
| Meeting Administration per registra | | 63 | 4 |
| Networking per registration | 43 | 50 | 7 |
| Get IEEE 802 Contribution per regis | | 104 | 18 |
| Surplus/Deficit per registration | 63 | 48 | 14 |
| | | | |
| Previous operating reserve | 803,569 | | |
| NET Meeting Income/Expense | 91,206 | | |

Motion

- The 802 Executive Committee agrees to an extension of the current meeting planner contract with Face to Face Events to cover the March 2008 plenary session.
- Mover: John Hawkins
- Second:Carl Stevenson