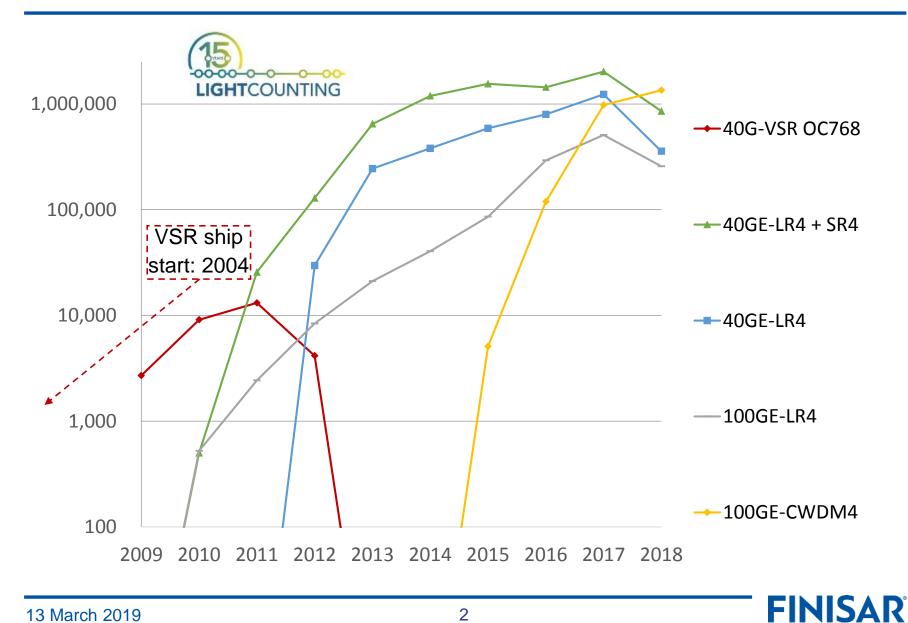
Broad Market Potential for 100GbE FR, LR & 400GbE FR4, LR4

100 Gb/s per lane optical PHYs Study Group IEEE 802.3 Plenary Meeting Vancouver, Canada 13 March 2019 Chris Cole



40G, 40G and 100G Shipment Data



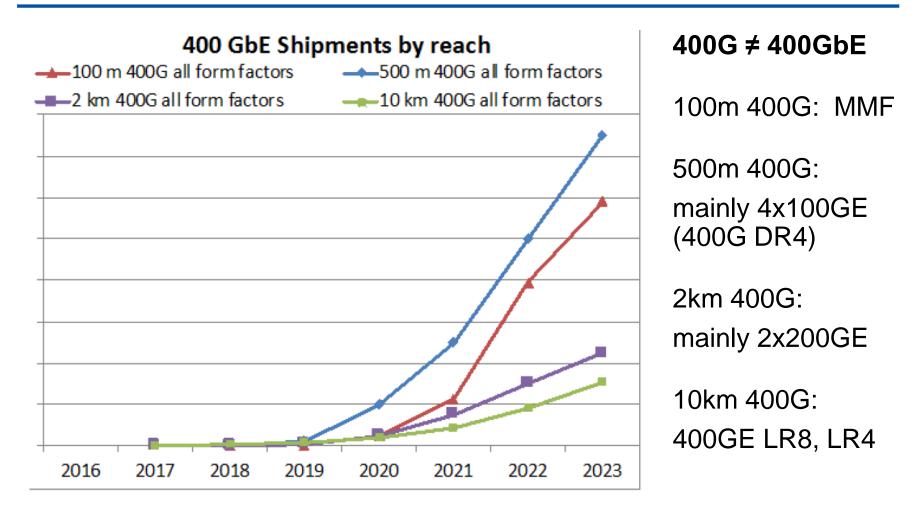
10G, 40G, 100G, 400G Ship Milestones

Gb/s	1	2	3	4	5	6	7	8	9	10	11
Data											
10	1999 TS			2002 DS				2006 DVS	2007 1 st M		
40	2004 TS						2010 DS	2011 DVS			2014 1 st M
100			2010 TS				2014 DS	2015 DVS		2017 1 st M	
Extrapolation											
400						2019 TS	2020 DS	2021 DVS		2023 1 st M	

TS: Telecom StartDVS: Datacom Volume StartDS: Datacom Start1st M: 1st Millionth xGE port

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400G Ship Prediction Confusion

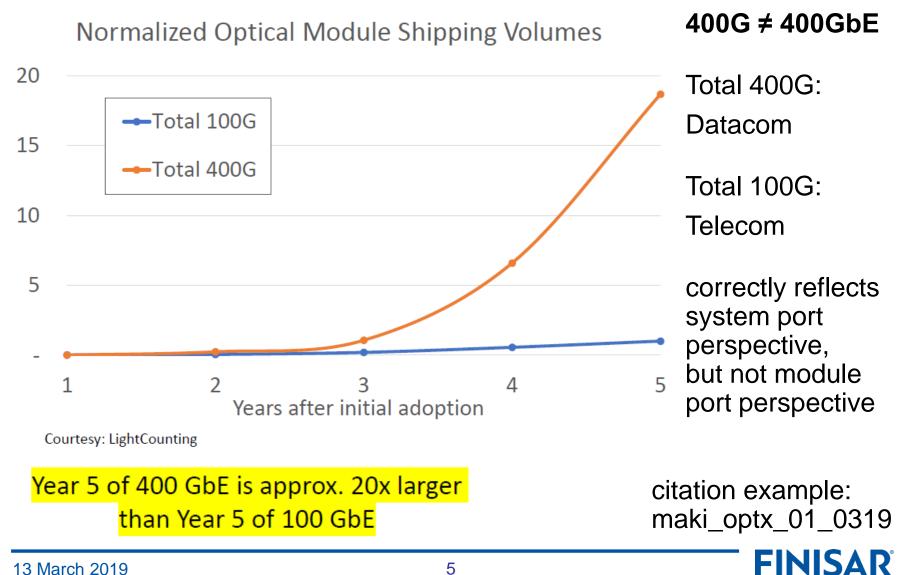


citation example: yu_optx_01_0319

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Source: Light counting, September 2018 High Speed Ethernet Optics Report

400G Ship Prediction Confusion, cont.



Telecom Volume Prediction

- 100GbE LR
 - 40G LR4 & 100G LR4 dual-rate is good estimate of 100G telecom long term volume
 - Once lower cost is achieved, will replace 100G LR4 volume, i.e. overall 100G LR4 + 100G LR volume will be same as 100G LR4 only volume predictions
 - Broad Market Potential same as for 100G LR4 in 802.3ba
- 400GbE LR4
 - Same modest volume ramp as 40G VSR and 100G LR4
 - Broad Market Potential same as for 100G LR4 in 802.3ba
- To meet Telecom Market requirements, 100GbE LR and 400GbE LR4 specs. must support Carrier CO (Central Office) and Cloud Transport applications



Datacom Volume Prediction

- 100GbE FR
 - Volume is 4x100GbE (400GbE DR4) break-out apps.
 - Four times 500m 400G prediction is good estimate of 100GbE FR volume, i.e. reasonably high
- 400GbE FR4
 - High volume DC (Data Center) ship conditions:
 - ASIC I/O rate = optical lane rate (ex. 40GbE, 100GbE)
 - Lower per bit cost and power than previous rate
 - Switch ASIC bandwidth that supports same or higher radix than with previous rate (ex. 40GbE, 100GbE)
 - Conditions met in 2021 timeframe leading to steep ramp
 - Broad Market Potential same as for 40GbE LR4 in 802.3ba and 100G CWDM4 in CWDM4 MSA
- To meet Datacom Market requirements, 100GbE FR and 400GbE FR4 specs. must support Cloud DC applications

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Conclusions

- Despite 400G volume prediction confusion, solid broad market potential exists for 100GbE FR, LR & 400GbE FR4, LR4
- Requires careful Market segmentation to predict volumes and to use the correct requirements for the PMD specifications
- Going forward, LightCounting is committed to differentiating total optical module rate (100G, 400G) from Ethernet optical port rate (100GbE, 400GbE)

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Broad Market Potential 100GbE & 400GbE

Thank You