

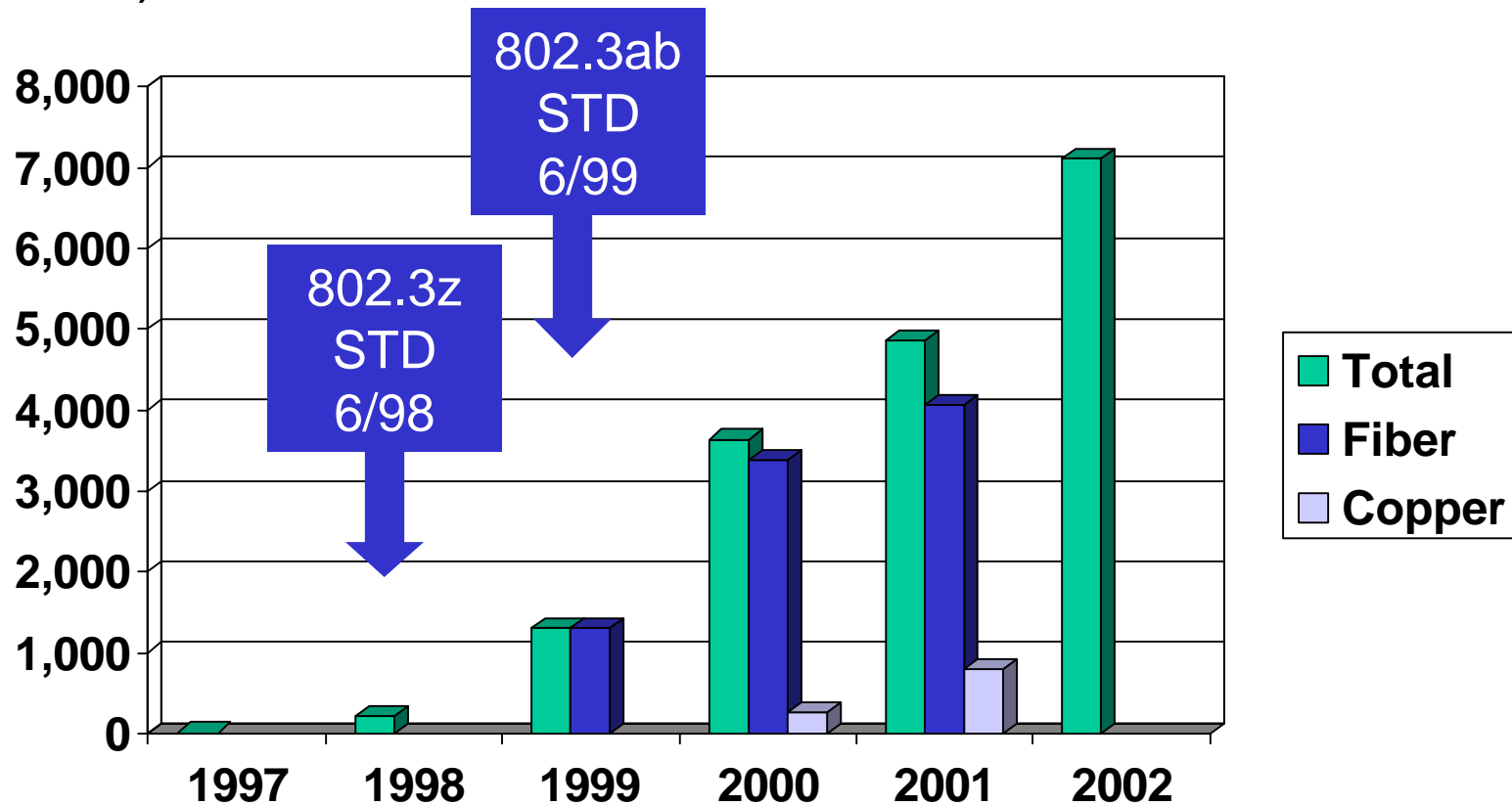


Customer and Market Issues: 10 Gbps Ethernet on Category 5 or Better Cabling

Bruce Tolley
Cisco Systems, Inc
btolley@cisco.com

GbE Switch Ports: Fiber vs Copper

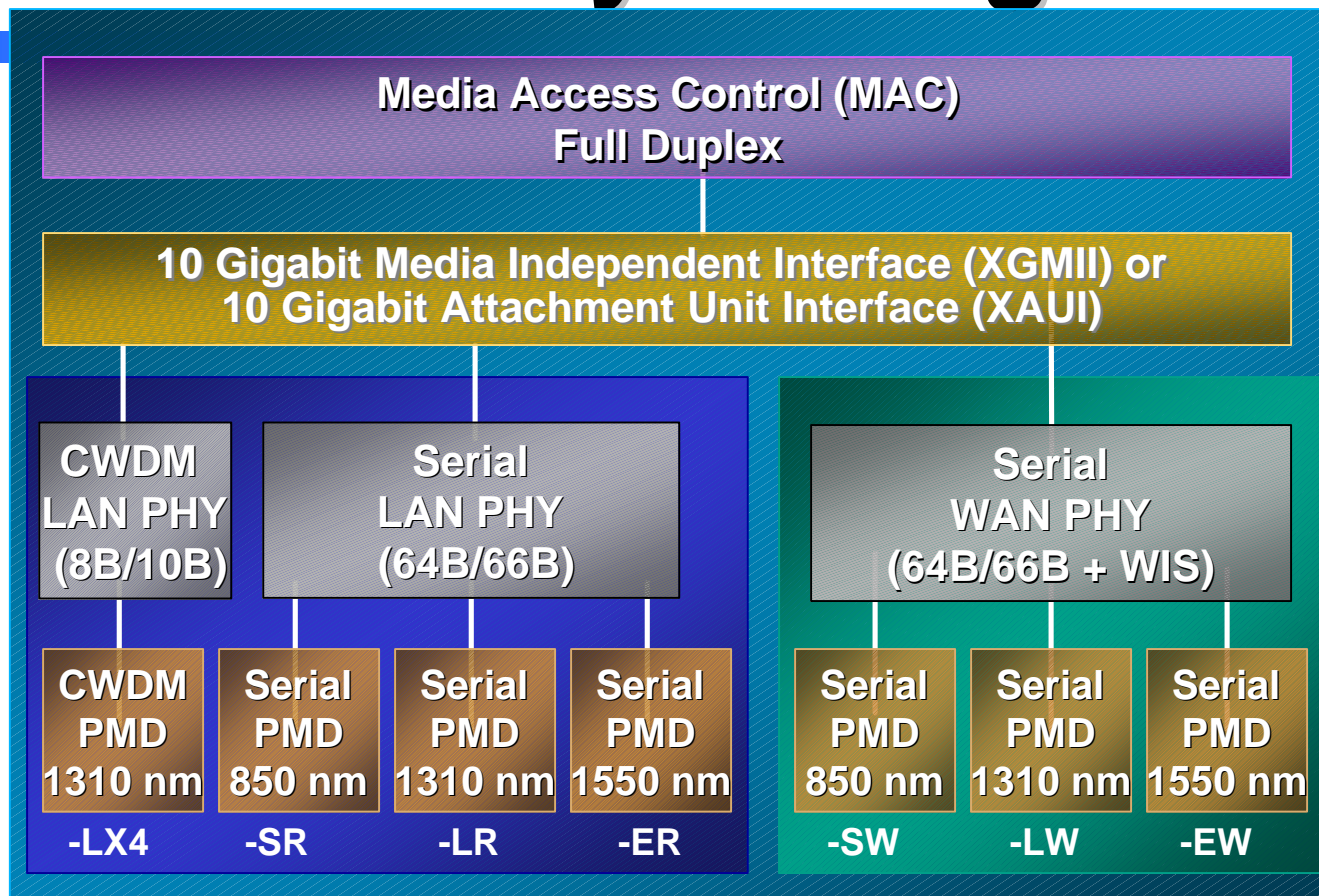
Ports (000s)



Success of GbE on Copper

- **It is 10/100/1000 Mbps**
- **It runs Cat5, 5e and 6**
- **It does not obsolete the installed base**
- **It does not require both ends of the link to be upgraded at the same time**

10 GbE Layer Diagram



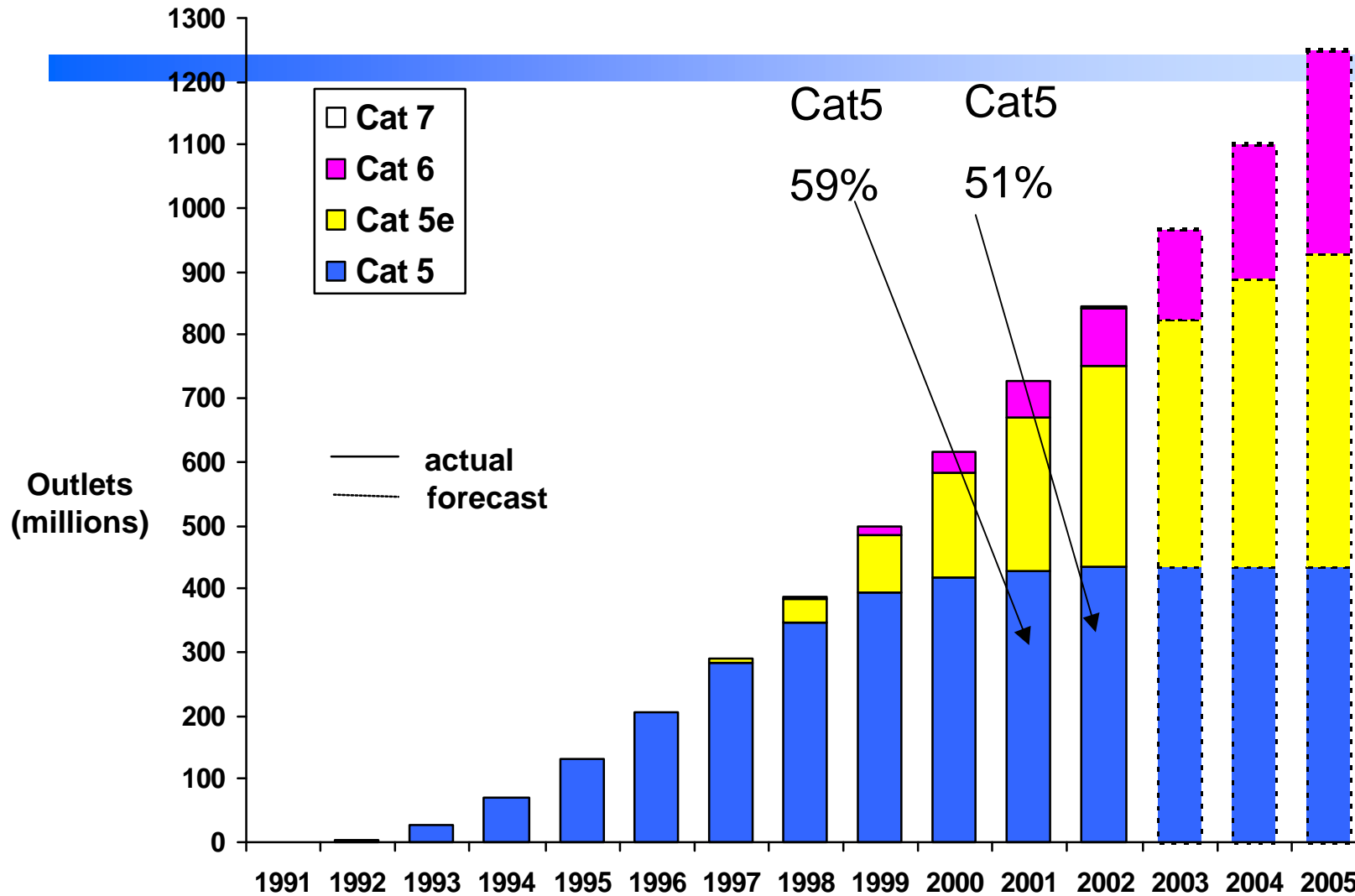
Source: Cisco Systems

Pluggable 10 GbE Modules: The Surfeit of SKUs

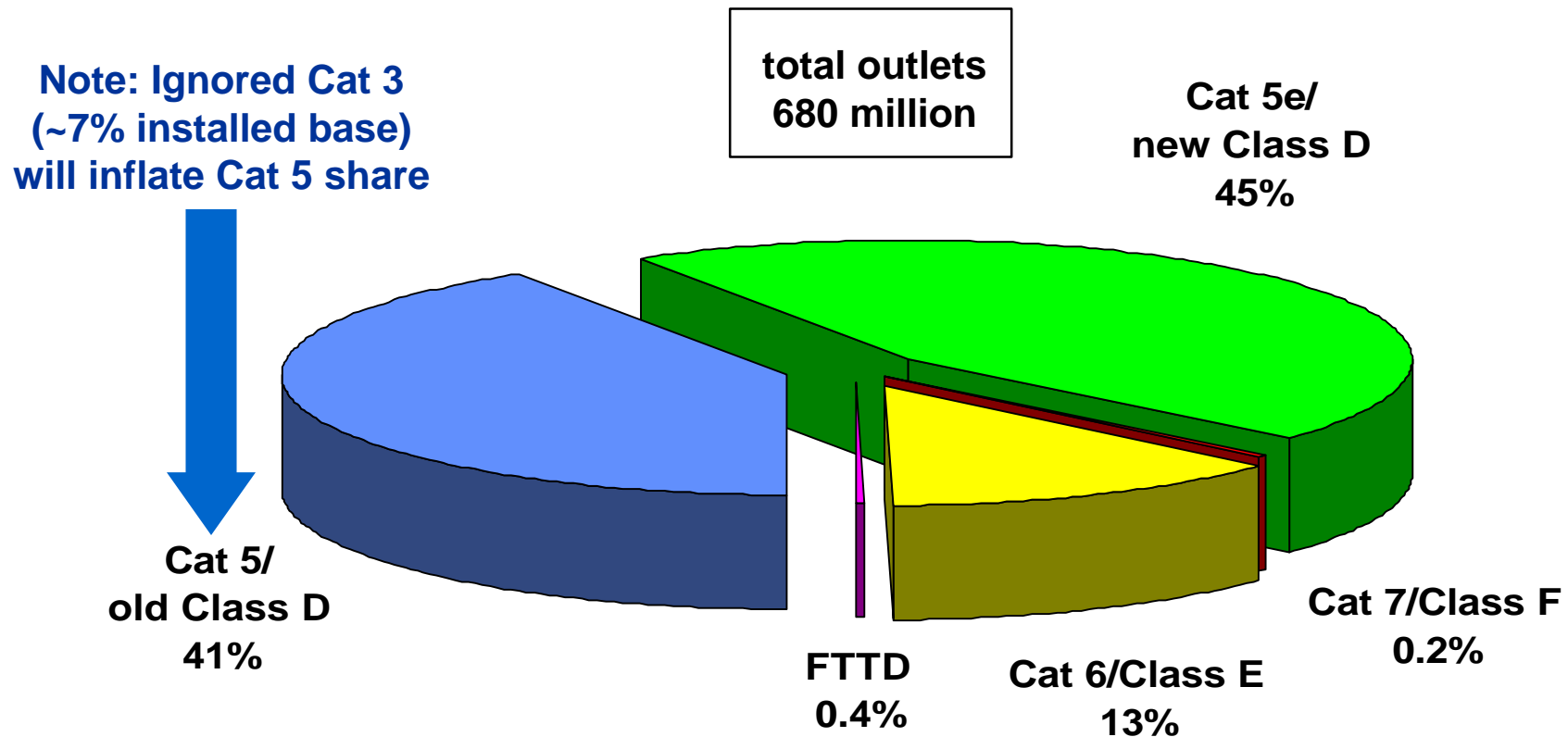
10GBASE PMDs	XENPAK XAUI	X2/XPAK XAUI	XFP
-SR		X	X
-LR	X	X	X
-ER	X		X
-LX4	X	X	
-CX4	X	X	
-T	X	X	X
CWDM, DWDM	X	X	X

Please: No new pluggable for 10GBASE-T!

Cumulative World-wide Shipments



Estimated World-wide Installed Base End CY 2002



Source: LAN Technologies (2003)

IEEE 802.3 Interim January 2003

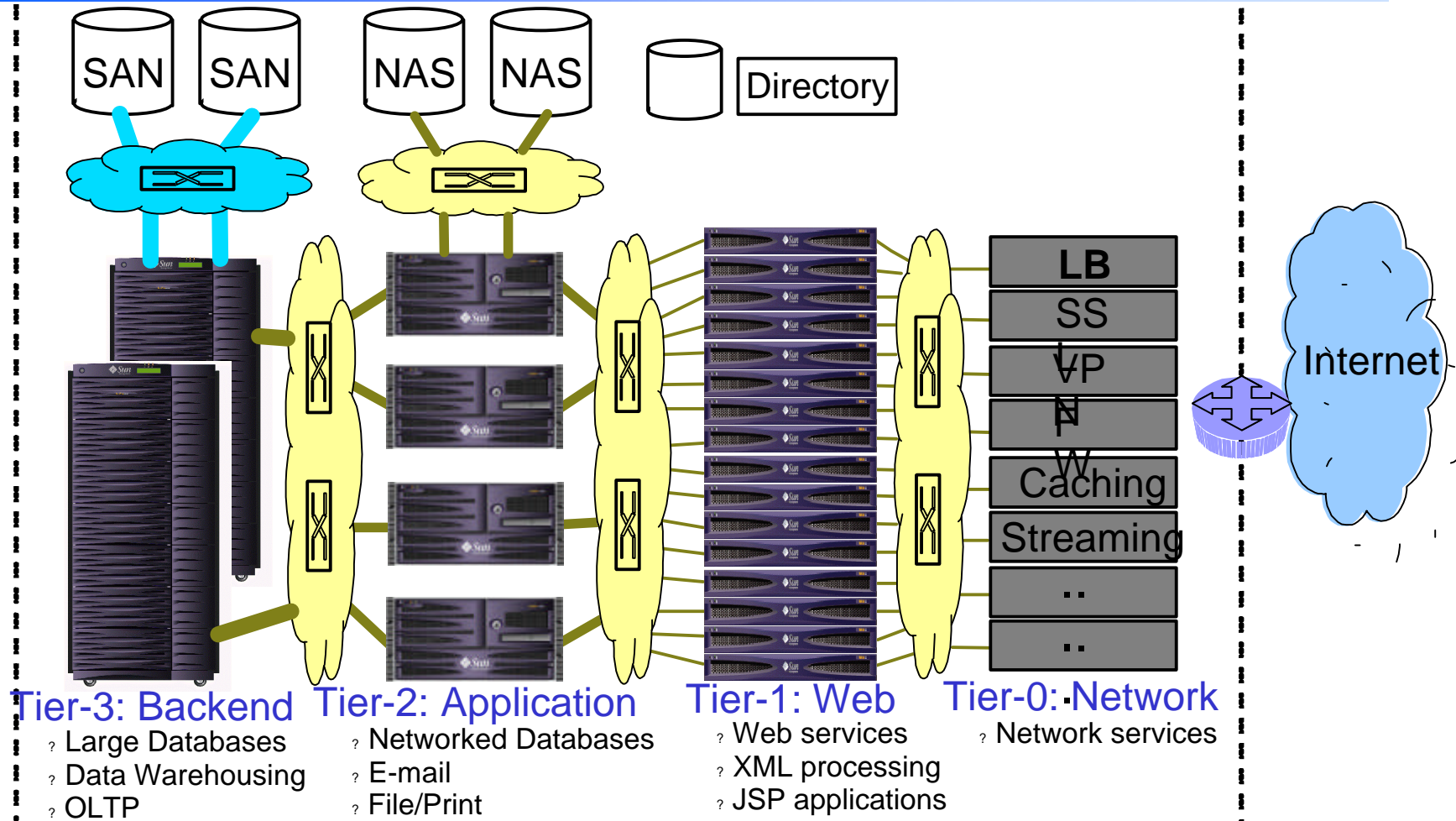
10 GbE Copper Applications

- **Large majority of 10 GbE copper ports will be enterprise for deployment in-building**
 - **Constrained by installed base and by structured cabling standards**
- **Significant and material portion will be data center deployment**
 - **Includes switch to server, switch to switch in rack or same room**
 - **Includes switch to DWDM in same room**
- **Low-cost 1000BASE-T to the desk is key market driver**

10GBASE-T Applications

Application	10GBASE-fiber	10GBASE-T	10GBASE-CX
In-building horiz copper	No	Yes	No
In building vertical	Yes LR on SM Need -LX4 for MM	Most likely No	No
Data center/Server farms	Yes: -SR high end if cheap enough	Yes: But not for 2 or 3 years. 15 m not far enough	YES: XENPAK, X2, XPAK slots
External backplane for stackables	Not likely	Yes in future	Yes
Outside bldg	Yes	No	No
	IEEE 802.3 Interim	January 2003	9

Data Centers: Service Point Architecture



10GBASE-T

- **Priority 1**
 - 100 meters on four pairs of Category 5 or better cabling
 - Preserve existing investments in datacenter and structured cabling
- **Priority 2**
 - 10GBASE-T PHY that can support autonegotiation 1Gbps/10Gbps
 - Support for XAUI (the installed base of 1/10 GbE switches *will* have XAUI slots)
- **Priority 3**
 - Include support for short reach applications (less than 100 meters)

Conclusions

Request SG to study technical feasibility of

- 1) Support for Category 5**
- 2) Support for Category 5e**
- 3) Support for XAUI electrical interface**
- 4) Support for negotiation between 1 and 10 Gbps**