

**IEEE Project 802**  
**Statement of Operations**  
**Mar 2009 Plenary Session**  
**Vancouver, BC**  
**As of Jul 17, 2009**

**Draft**

Session Income	dB	Est/Act	Budget	Deviation
<b>Net Registrations</b>		1,016	1,200	(184)
80.4% 817 Early Registrations @ \$400	\$ 326,800			
25 Cancellations @ \$350	(8,750)			
10 Early cancellations @ \$400	(4,000)			
0 Visa cancellations @ \$400	0			
19.6% 199 Registrations @ \$500	99,500			
0 Cancellation @ \$500	0			
2 Cancellation @ \$450	(900)			
0.0% 0 Student @ \$150	0			
0 Other credits @ \$100	0			
<b>Registraion Subtotal</b>	<b>\$ 412,650</b>	<b>\$ 412,650</b>	<b>\$ 505,680</b>	<b>\$ (93,030)</b>
0 Deadbeat Payment @ \$500		0	0	0
<b>Interest</b>		2,318	1,400	918
<b>Other</b> (Hotel comps and commission)		52,886	75,000	(22,114)
<b>TOTAL Session Income</b>		<b>\$ 467,854</b>	<b>\$ 582,080</b>	<b>\$ (114,226)</b>
<b>Session Expenses</b>		<b>Est/Act</b>	<b>Budget</b>	<b>Deviation</b>
Audio Visual		16,995	25,500	8,505
Audit		6,000	6,000	0
Bank Charges		480	350	(130)
Copying		3,157	3,500	343
Credit Card Discounts & Fees		17,271	14,964	(2,307)
Equipment Expenses		1,900	2,500	600
Get IEEE 802 Contrbution		73,425	88,200	14,775
Insurance		0	0	0
Meeting Administration		82,634	92,400	9,766
Misc Expenses		1,461 *	3,500	2,039
Networking		110,115	70,000	(40,115)
Other Expenses		0	0	0
Phone & Electrical		1,231	2,000	769
Refreshments		103,078	150,000	46,922
Shipping		12,424	15,000	2,576
Social		53,681	50,000	(3,681)
Supplies		483	800	317
<b>TOTAL Session Expense</b>		<b>484,335</b>	<b>524,714</b>	<b>40,379</b>
<b>NET Session Surplus/(Deficit)</b>		<b>(16,481)</b>	<b>57,366</b>	<b>(73,847)</b>
<b>Analysis</b>				
Refreshments per registration		101	125	24
Social per registration		53	42	(11)
Meeting Admin per registration		81	77	(4)
Surplus/(Loss) per registration		(16)	48	(64)

\* Misc items: Hotel gratuities

<b>Cash recognized on hand as of Jul 12, 2009</b>	<b>\$ 1,199,115</b>	
<b>Reserve for unpaid expenses for prior sessions</b>	<b>\$ (1,000)</b>	bank fees, CC fees, etc
<b>Reserve for other outstanding commitments</b>	<b>\$ -</b>	
<b>Income received for current session</b>	<b>\$ (22,387)</b>	
<b>Expenses prepaid for current session</b>	<b>\$ 66,689</b>	
<b>Expenses prepaid for future sessions</b>	<b>\$ -</b>	
<b>Equipment Receivable Acct</b>	<b>\$ 42,664</b>	
<b>Operating Reserve following this session</b>	<b>\$ 1,285,081</b>	

**IEEE Project 802**  
**Estimated Statement of Operations**  
**Jul 2009 Plenary Session**  
**San Francisco, CA**  
**As of Jul 17, 2009**

**Draft**

<b>Meeting Income</b>	<i><b>Estimate</b></i>	<b>Budget</b>	<b>Variance</b>
Registrations	1,125	1,100	25
Registration income	483,750	473,000	10,750
Cancellation refunds	(9,675)	(9,460)	
Deadbeat collections	0	0	0
Bank interest	2,000	2,000	0
Other income	70,000	75,000	(5,000)
<b>TOTAL Meeting Income</b>	<b>\$ 546,075</b>	<b>\$ 540,540</b>	<b>5,535</b>
<b>Meeting Expenses</b>	<i><b>Estimate</b></i>	<b>Budget</b>	<b>Variance</b>
Audio Visual Rentals	15,000	\$ 25,500	10,500
Audit	0	0	0
Bank Charges	350	350	0
Copying	2,750	3,500	750
Credit Card Discount	16,931	16,555	(376)
Equipment Expenses	2,000	2,500	500
Get IEEE 802 Contribution	82,725	80,850	(1,875)
Insurance	0	0	0
Meeting Administration	88,313	86,950	(1,363)
Misc Expenses	1,500	3,500	2,000
Network	100,000	100,000	0
Other Expenses	0	0	
Phone & Electrical	400	2,000	1,600
Refreshments	115,000	120,000	5,000
Shipping	8,500	15,000	6,500
Social	105,000	100,000	(5,000)
Supplies	800	800	0
Other Discounts	0	0	0
<b>TOTAL Meeting Expense</b>	<b>\$ 539,269</b>	<b>\$ 557,505</b>	<b>18,236</b>
<b>NET Meeting Income/Expense</b>	<b>\$ 6,806</b>	<b>\$ (16,965)</b>	<b>23,771</b>
<b>Analysis</b>			
Refreshments per registration	102	109	7
Social per registration	93	91	(2)
Meeting Administration per reg	79	79	1
Networking per registration	89	91	2
Get IEEE 802 Contribution per r	75	75	(0)
Surplus/Deficit per registration	6	(15)	21
Pre-registration rate	70%	70%	