

IEEE Project 802
Statement of Operations
March 2006 Plenary Session
Denver, CO
As of Jul 20, 2006

Session Income				Est/Act	Budget	Deviation
	Net Registrations			1,372	1,200	172
67%	925 Early Registrations	@ \$400	370,000			370,000
	22 Early cancellations	@ \$400	-8,800			
	31 Cancellations	@ \$350	-10,850			
32%	444 Registrations	@ \$500	222,000			222,000
	5 Cancellation	@ \$450	-2,250			
	2 Special Cancellation	@ \$500	-1,000			
	1 On-site registrations	@ \$500	500			
	1 Student	@ \$100	100			
	1 Special Registration	@ \$400	400			
	2 Other credits	@ \$100	-200			
	Registraion Subtotal		569,900	569,500	497,465	72,035
	0 Deadbeat Payment	@ \$500		0	0	0
	Interest			68	60	8
	Other			74,261	0	74,261
TOTAL Session Income				643,829	497,525	146,304
Session Expenses				Actual	Budget	
	Audio Visual Rentals			16,855	15,000	(1,855)
	Audit			0	8,000	8,000
	Bank Charges			140	500	360
	Copying			3,879	3,500	(379)
	Credit Card Discounts & Fees			12,688	14,515	1,827
	Equipment Expenses			24,345	9,000	(15,345)
	Get IEEE 802 Contribution			96,900	90,000	(6,900)
	Insurance			2,713	3,500	787
	Meeting Administration			83,485	75,064	(8,421)
	Misc Expenses			3,083	500	(2,583)
	Networking			64,345	65,000	656
	Other			18,133		
	Phone & Electrical			529	2,100	1,571
	Refreshments			117,886	96,000	(21,886)
	Shipping			12,764	6,500	(6,264)
	Social			79,091	42,000	(37,091)
	Supplies			1,250	500	(750)
TOTAL Session Expense				538,089	431,679	(106,409)
Other Income/Expense				0		
NET Session Surplus/(Deficit)				105,740	65,846	39,894
Analysis						
	Refreshments per registration			86	80	(6)
	Social per registration			58	35	(23)
	Meeting Admin per registration			61	62.55	2
	Surplus/(Loss) per registration			77	55	22
	Pre-Registration ratio			0.67	0.85	
Cash on hand as of Jan 31, 2006				459,154		
Reserve for uninvoiced expenses for prior sessions				(215,546)		
Reserve for other outstanding commitments				0		
Income received for current session				(5,130)		
Expenses prepaid for current session				0		
Expenses prepaid for future sessions				0		
Petty cash fund (F2F)				2,000		
Net Session Surplus (Deficit)				105,740		
Operating Reserve following this session				346,218		

IEEE Project 802
Estimated Statement of Operations
July 2006 Plenary Session
San Diego, CA
As of July 21, 2006

Meeting Income	<i>Budget</i>	<i>Estimate</i>	
Registrations	1,200	1,379	179
Registration income	528,000	578,800	50,800
Cancellation refunds	(10,560)	(26,150)	(15,590)
Deadbeat collections	0	0	0
Bank interest	60	60	0
Other income	0	100,110	100,110
TOTAL Meeting Income	<u>517,500</u>	<u>652,820</u>	135,320
Meeting Expenses	<i>Budget</i>	<i>Estimate</i>	<i>Variance</i>
Audio Visual Rentals	22,000	29,000	7,000
Audit	6,000	6,000	0
Bank Charges	500	500	0
Copying	3,750	3,750	0
Credit Card Discount	14,784	16,206	1,422
Equipment Expenses	11,000	11,000	0
Get IEEE 802 Contribution	90,000	103,425	13,425
Insurance	0	0	0
Meeting Administration	75,064	83,651	8,587
Misc Expenses	2,000	5,500	3,500
Network	60,000	55,560	(4,440)
Phone & Electrical	2,500	500	(2,000)
Refreshments	158,000	155,000	(3,000)
Shipping	4,500	15,000	10,500
Social	45,000	66,500	21,500
Supplies	800	500	(300)
Other Discounts	0	0	0
TOTAL Meeting Expense	<u>495,898</u>	<u>552,092</u>	56,194
Other Income/Expense			
NET Meeting Income/Expense	<u>21,602</u>	<u>100,728</u>	79,126

		Attendance						
		400	500	600	700	800	900	1,000
Average Fee	250	(349,354)	(356,507)	(363,659)	(370,811)	(377,964)	(385,116)	(392,269)
	400	(291,094)	(283,682)	(276,269)	(268,856)	(261,444)	(254,031)	(246,619)
	550	(232,834)	(210,857)	(188,879)	(166,901)	(144,924)	(122,946)	(100,969)
	700	(174,574)	(138,032)	(101,489)	(64,946)	(28,404)	8,139	44,681
	910	(93,010)	(36,077)	20,857	77,791	134,724	191,658	248,591