

**IEEE Project 802
Statement of Operations
Jan 2007 Interim Session
London, England
As of July 20, 2007**

Session Income	Est/Act	Budget	Deviation
Net Registrations	772	1,000	(228)
64% 497 Early Registrations @ \$600	298,200		
20% 151 Registrations @ \$750	113,250		
16% 123 On-site registrations @ \$900	110,700		
0% 1 Student @ \$350	350		
1 Early cancellations @ \$600	(600)		
10 Cancellations @ \$500	(5,000)		
11 Late cancellations @ \$350	(3,850)		
11 Special Cancellation @ \$150	(1,650)		
1 Special Cancellation @ \$650	(650)		
5% 3 Special Cancellation @ \$500	(1,500)		
0 Other credits @ \$100	0		
Registraion Subtotal	509,250	675,000	(165,750)
0 Deadbeat Payment @			0
Interest			0
Other (Hotel comps and commission)	27,598	110,703	(83,105)
TOTAL Session Income	\$ 536,848	785,703	(248,855)
Session Expenses	Actual	Budget	
Audio Visual Rentals	17,914	35,000	17,086
Audit			0
Bank Charges			0
Copying	1,734	10,000	8,266
Credit Card Discounts & Fees	14,399	19,575	5,176
Equipment Expenses	117	1,200	1,083
Get IEEE 802 Contribution			0
Insurance			0
Meeting Administration	81,874	98,088	16,214
Misc Expenses	30,618 *	24,825	(5,793)
Networking	84,171	88,203	4,032
Phone & Electrical	20,577	20,093	(484)
Refreshments	234,959	304,736	69,777
Shipping	19,823	27,500	7,677
Social	19,360	60,278	40,918
Supplies	147	2,000	1,853
TOTAL Session Expense	\$ 525,693	691,498	165,805
Other Income/Expense			
NET Session Surplus/(Deficit)	11,154	94,205	(83,051)
Analysis			
Refreshments per registration	304	305	0
Social per registration	25	60	35
Meeting Admin per registration	106	98	(8)
Surplus/(Loss) per registration	14	94	(80)

* Misc items: Hotel gratuity, 802.20 travel reimb, hotel meeting rm fees

**IEEE Project 802
Statement of Operations
Mar 2007 Plenary Session
Orlando, FL
As of July 20, 2007**

Session Income				Est/Act	Budget	Deviation
Net Registrations				1,319	1,200	119
70%	921 Early Registrations	@ \$400	\$ 368,400			
	13 Early cancellations	@ \$400	(5,200)			
	21 Cancellations	@ \$350	(7,350)			
30%	398 Registrations	@ \$500	199,000			
	8 Cancellation	@ \$450	(3,600)			
2%	1 Special Cancellation	@ \$500	(500)			
	0 Student	@ \$100	0			
	0 Special Registration	@ \$400	0			
	13 Other credits	@ \$100	(1,300)			
	Registraion Subtotal		\$ 549,450	\$ 549,450	\$ 510,247	\$ 39,203
	0 Deadbeat Payment	@ \$500	0	0	0	0
	Interest		300	200	100	
	Other (Hotel comps and commission)		77,527	50,000	27,527	
TOTAL Session Income				\$ 627,277	\$ 560,447	\$ 66,830
Session Expenses				Actual	Budget	
	Audio Visual Rentals		22,883	18,000	(4,883)	
	Audit		6,000	6,000	0	
	Bank Charges		500	500	0	
	Copying		2,500	3,500	1,000	
	Credit Card Discounts & Fees		16,012	14,549	(1,463)	
	Equipment Expenses		16,340	11,000	(5,340)	
	Get IEEE 802 Contribution		95,775	112,500	16,725	
	Insurance		2,713	2,500	(213)	
	Meeting Administration		82,993	75,064	(7,929)	
	Misc Expenses		4,713 *	2,500	(2,213)	
	Networking		61,768	60,000	(1,768)	
	Phone & Electrical		2,122	2,500	378	
	Refreshments		118,219	120,500	2,281	
	Shipping		16,779	15,000	(1,779)	
	Social		43,885	45,000	1,115	
	Supplies		629	1,000	371	
TOTAL Session Expense				\$ 493,830	490,113	(3,717)
NET Session Surplus/(Deficit)				133,448	70,334	63,113
Analysis						
	Refreshments per registration		90	100	11	
	Social per registration		33	38	4	
	Meeting Admin per registration		63	63	(0)	
	Surplus/(Loss) per registration		101	59	43	
Cash on hand as of Jul 9, 2007				\$ 677,527		
	Reserve for unpaid expenses for prior sessions		(2,000)	(Xerox)		
	Reserve for other outstanding commitments		(5,600)	(Avilar fees,est)		
	Income received for current session		(20,800)			
	Expenses prepaid for current session		42,623			
	Expenses prepaid for future session:		0			
Operating Reserve following this session				\$ 691,750		

* Misc items: Hotel gratuity 802.20 travel reimb

**IEEE Project 802
Statement of Operations
July 2007 Plenary Session
San Francisco, CA**

Session Income	Estimate (07/20/07)	Budget	Variance
Registrations	1,620	1,200	420
Early Registrations	\$ 473,600	\$ 288,000	\$ 185,600
Registrations	211,000	240,000	(29,000)
Other	600		600
	<u>\$ 685,200</u>	<u>\$ 528,000</u>	<u>\$ 157,620</u>
Cancellations	49		
Early cancellations			-
Cancellations			-
Other credits			-
	<u>\$ 18,000</u>	<u>\$ 10,560</u>	<u>\$ 7,440</u>
Net Registration Income	<u>\$ 667,200</u>	<u>\$ 517,440</u>	<u>\$ 150,180</u>
Interest	300	60	240
Other	60,000	-	60,000
	<u>\$ 727,500</u>	<u>\$ 517,500</u>	<u>\$ 210,420</u>
TOTAL Session Income	\$ 727,500	\$ 517,500	\$ 210,420
Session Expenses	Estimate	Budget	Variance
Audio Visual Rentals	\$ 16,200	\$ 15,000	\$ (1,200)
Audit	0	0	0
Bank Charges	400	278	(122)
Copying	2,800	3,500	700
Credit Card Discounts & Fees	18,843	10,800	(8,043)
Equipment Expenses	9,000	9,000	0
Get IEEE 802 Contribution	121,500	93,750	(27,750)
Insurance	0	0	0
Meeting Administration	92,865	76,838	(16,027)
Misc Expenses	6,800	2,000	(4,800)
Networking	72,375	54,388	(17,987)
Phone & Electrical	600	2,100	1,500
Refreshments	172,000	125,000	(47,000)
Shipping	12,000	4,500	(7,500)
Social	116,000	100,000	(16,000)
Supplies	5,000	500	(4,500)
	<u>\$ 646,383</u>	<u>\$ 497,654</u>	<u>\$ (148,729)</u>
TOTAL Session Expense	\$ 646,383	\$ 497,654	\$ (148,729)
NET Session Surplus/(Deficit)	\$ 81,117	\$ 19,846	\$ 61,691