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**IEEE Project 802
Statement of Operations
Nov 2007 Plenary Session
Atlanta, GA
As of Mar 15, 2008**

Session Income	dB	Est/Act	Budget	Deviation
Net Registrations		1,424	1,200	224
75.8% 1080 Early Registrations @ \$400	\$ 432,000			
14 Early cancellations @ \$400	(5,600)			
35 Cancellations @ \$350	(12,250)			
24.0% 342 Registrations @ \$500	171,000			
3 Cancellation @ \$500	(1,500)			
2 Cancellation @ \$450	(900)			
0.1% 2 Student @ \$150	300			
1 Other credits @ \$100	(100)			
Registraion Subtotal	\$ 582,950	\$ 581,950	\$ 512,664	\$ 69,286
0 Deadbeat Payment @ \$500		0	0	0
Interest		223	200	23
Other (Hotel comps and commission)		75,252	50,000	25,252
TOTAL Session Income		\$ 657,425	\$ 562,864	\$ 94,561

Session Expenses	Est/Act	Budget	Deviation
Audio Visual Rentals	20,063	18,000	(2,063)
Audit	0	6,000	6,000
Bank Charges	354	500	146
Copying	3,917	3,500	(417)
Credit Card Discounts & Fees	18,891	14,355	(4,536)
Equipment Expenses	15,174	11,000	(4,174)
Get IEEE 802 Contribution	124,800	90,000	(34,800)
Insurance	0	0	0
Meeting Administration	85,006	75,064	(9,942)
Misc Expenses	5,503 *	2,500	(3,003)
Networking	65,707	60,000	(5,707)
Other Expenses	0 **	0	0
Phone & Electrical	278	2,500	2,222
Refreshments	154,887	120,500	(34,387)
Shipping	12,293	15,000	2,707
Social	54,981	45,000	(9,981)
Supplies	263	1,500	1,237
TOTAL Session Expense	\$ 562,116	465,419	(96,697)
NET Session Surplus/(Deficit)	95,309	97,445	(2,136)
Analysis			
Refreshments per registration	109	100	(8)
Social per registration	39	38	(1)
Meeting Admin per registration	60	63	3
Surplus(Loss) per registration	67	81	(14)

* Misc items: Hotel gratuity, CD production, registration desk rental, 802.20 travel reimb

** Other expenses: N/A

Cash recognized on hand as of Mar 15, 2008	\$ 916,545	
Reserve for unpaid expenses for prior sessions		
Reserve for other outstanding commitments	(5,600)	Avilar renewal?
Income received for current session	(49,942)	
Expenses prepaid for current session	43,083	
Expenses prepaid for future session:	0	
Operating Reserve following this session	\$ 904,086	

IEEE Project 802
Estimated Statement of Operations
March 2008 Plenary Session
Orlando, FL
As of Mar 15, 2008

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Meeting Income	<i>Estimate</i>	Budget	Variance
Registrations	1,450	1,300	150
Registration income	623,500	559,000	64,500
Cancellation refunds	(12,470)	(11,180)	
Deadbeat collections		0	0
Bank interest	500	150	350
Other income	75,000	75,000	0
TOTAL Meeting Income	\$ 686,530	\$ 622,970	63,560
Meeting Expenses	<i>Estimate</i>	Budget	Variance
Audio Visual Rentals	25,500	\$ 25,500	0
Audit	6,000	6,000	0
Bank Charges	450	450	0
Copying	2,600	3,000	400
Credit Card Discount	17,458	15,652	(1,806)
Equipment Expenses	15,000	15,000	0
Get IEEE 802 Contribution	108,750	97,500	(11,250)
Insurance	3,000	3,000	0
Meeting Administration	88,057	80,861	(7,196)
Misc Expenses	5,000	5,000	0
Network	68,000	68,000	0
Other Expenses	5,600	5,600	
Phone & Electrical	1,000	2,300	1,300
Refreshments	150,000	135,000	(15,000)
Shipping	19,000	19,000	0
Social	55,000	49,000	(6,000)
Supplies	800	800	0
Other Discounts	0	0	0
TOTAL Meeting Expense	\$ 571,215	\$ 531,663	(39,552)
NET Meeting Income/Expense	<u>\$ 115,316</u>	<u>\$ 91,307</u>	24,009
Analysis			
Refreshments per registration	103	104	0
Social per registration	38	38	(0)
Meeting Administration per regi	61	62	1
Networking per registration	47	52	5
Get IEEE 802 Contribution per r	75	75	0
Surplus/Deficit per registration	80	70	9
Pre-registration rate	70%	70%	