

DRAFT

**IEEE Project 802
Statement of Operations
Jul 2007 Plenary Session
San Francisco, CA
As of Nov 11, 2007**

Session Income				dB	Est/Act	Budget	Deviation	
					1,611	1,200	411	
	Net Registrations							
73.5%	1184 Early Registrations	@ \$400	\$	473,600				
	18 Early cancellations	@ \$400		(7,200)				
	34 Cancellations	@ \$350		(11,900)				
26.2%	422 Registrations	@ \$500		211,000				
	1 Cancellation	@ \$450		(450)				
	0 Special Cancellation	@ \$500		0				
0.2%	4 Student	@ \$150		600				
0.1%	1 Special Registration	@ \$500		500				
	4 Other credits	@ \$100		(400)				
	Registraion Subtotal		\$	665,750	\$	512,664	\$	151,086
	0 Deadbeat Payment	@ \$500		0		0		0
	Interest			176		200		(24)
	Other (Hotel comps and commission)			69,409		50,000		19,409
	TOTAL Session Income		\$	733,335	\$	562,864	\$	170,471
Session Expenses					Est/Act	Budget	Deviation	
	Audio Visual Rentals			16,749		18,000		1,251
	Audit			0		6,000		6,000
	Bank Charges			450		500		50
	Copying			2,776		3,500		724
	Credit Card Discounts & Fees			19,778		14,355		(5,424)
	Equipment Expenses			0		11,000		11,000
	Get IEEE 802 Contribution			116,925		90,000		(26,925)
	Insurance			0		0		0
	Meeting Administration			92,036		75,064		(16,972)
	Misc Expenses			3,641 *		2,500		(1,141)
	Networking			71,705		60,000		(11,705)
	Other Expenses			5,600 **		5,600		0
	Phone & Electrical			736		2,500		1,764
	Refreshments			170,192		120,500		(49,692)
	Shipping			8,672		15,000		6,328
	Social			114,966		45,000		(69,966)
	Supplies			1,110		1,500		390
	TOTAL Session Expense		\$	625,335		471,019		(154,317)
	NET Session Surplus/(Deficit)			107,999		91,845		16,154
	Analysis							
	Refreshments per registration			106		100		(5)
	Social per registration			71		38		(34)
	Meeting Admin per registration			57		63		5
	Surplus(Loss) per registration			67		77		(9)

* Misc items: Hotel gratuity 802.20 travel reimb

** Oher expenses: Online Education hosting/development contract

Cash recognized on hand as of Oct 31, 2007	\$	766,695
Reserve for unpaid expenses for prior sessions		(450)
Reserve for other outstanding commitments		(2,000) CD production
Income received for current session		(300)
Expenses prepaid for current session		39,624
Expenses prepaid for future session:		0
Operating Reserve following this session	\$	803,569

IEEE Project 802
Estimated Statement of Operations
November 2007 Plenary Session
Atlanta, GA
As of November 11, 2007

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Meeting Income	<i>Estimate</i>	<i>Budget</i>	<i>Variance</i>
Registrations	1,331	1,200	131
Registration income	572,330	519,600	52,730
Cancellation refunds	(10,302)	(9,353)	
Deadbeat collections		0	0
Bank interest	300	60	240
Other income (commissions & comps)	40,000	40,000	0
TOTAL Meeting Income	602,328	550,307	52,021
Meeting Expenses	<i>Estimate</i>	<i>Budget</i>	<i>Variance</i>
Audio Visual Rentals	20,000	20,000	0
Audit	0	0	0
Bank Charges	500	500	0
Copying	4,500	4,000	(500)
Credit Card Discount	16,025	14,549	(1,476)
Equipment Expenses	15,000	15,000	0
Get IEEE 802 Contribution	125,000	125,000	0
Insurance	0	0	0
Meeting Administration	81,348	75,064	(6,284)
Misc Expenses	2,000	2,000	0
Network	70,000	60,000	(10,000)
Phone & Electrical	2,500	2,500	0
Refreshments	130,000	120,500	(9,500)
Shipping	9,000	6,500	(2,500)
Social	45,000	45,000	0
Supplies	1,500	1,500	0
Other Discounts		0	0
TOTAL Meeting Expense	522,373	492,113	(30,261)
Other Income/Expense			
NET Meeting Income/Expense	79,955	58,194	21,761
Analysis			
Refreshments per registration	98	100	3
Social per registration	34	38	4
Meeting Administration per registra	61	63	1
Networking per registration	53	50	(3)
Get IEEE 802 Contribution per regis	94	104	10
Surplus/Deficit per registration	60	48	12
Previous operating reserve	803,569		
NET Meeting Income/Expense	79,955		
Projected operating reserve	883,524		