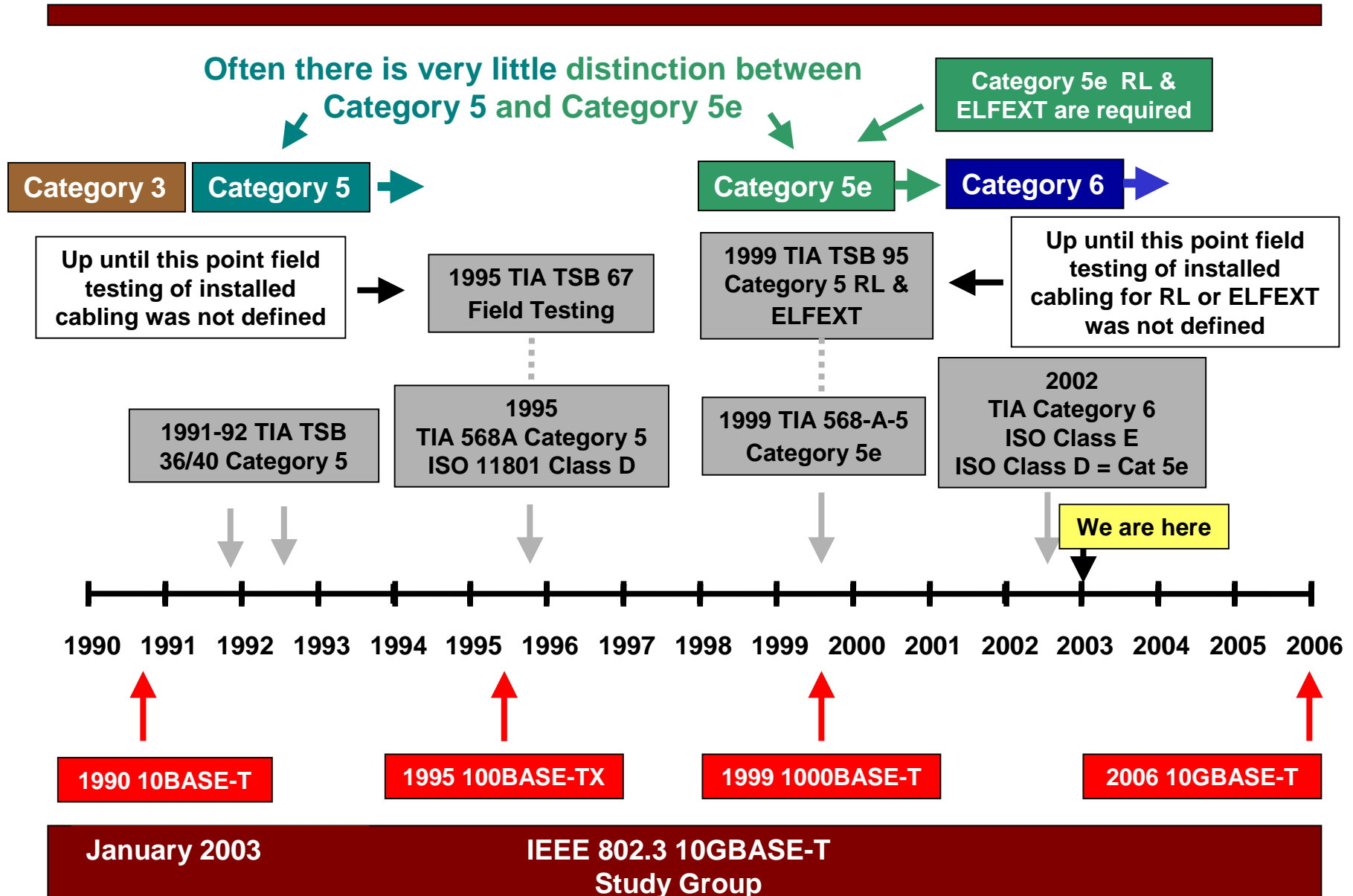

Ethernet and UTP Cabling from 10BASE-T to 10GBASE-T

Terry Cobb
Avaya

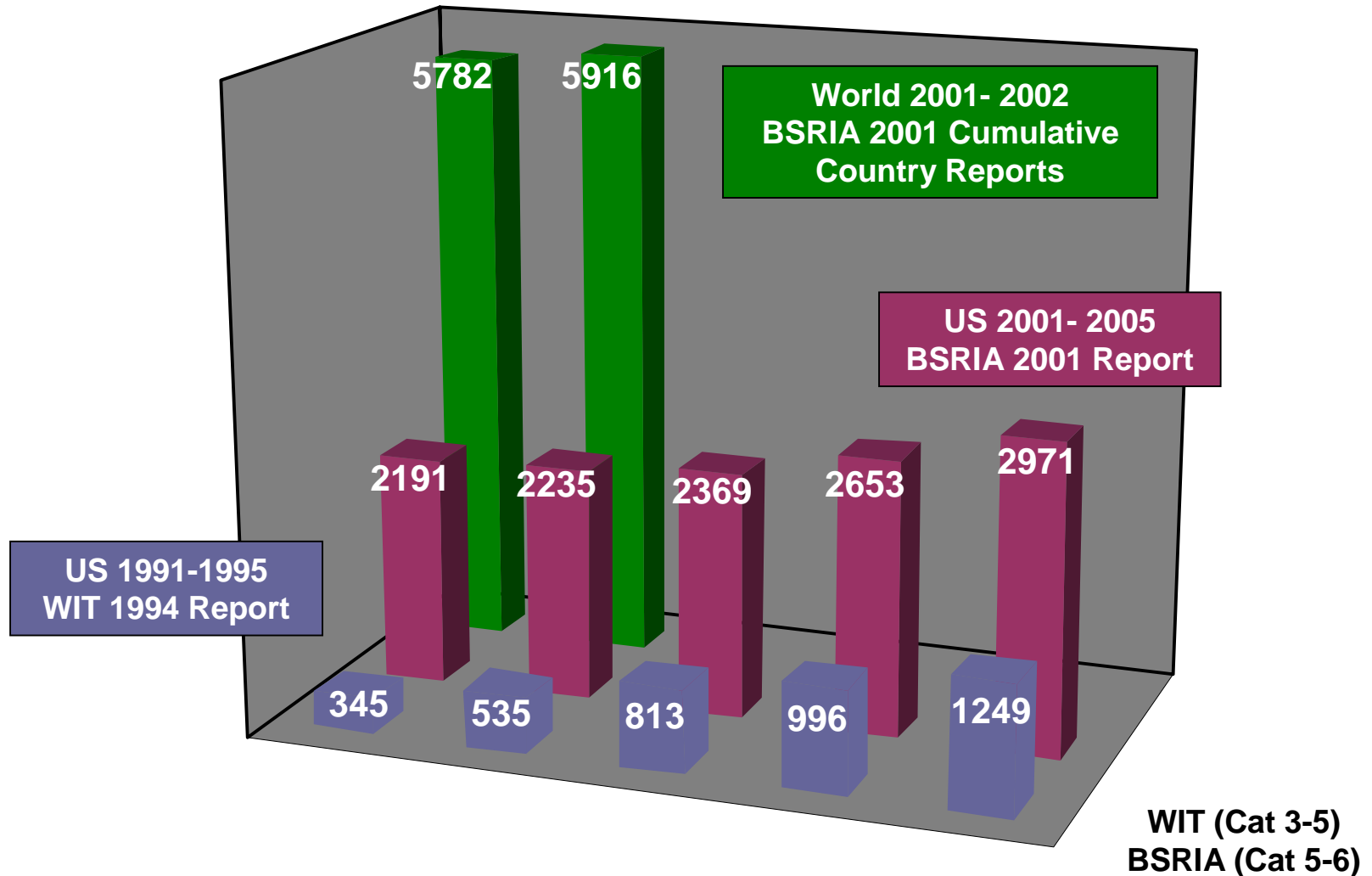
Presentation

- **Timeline**
- **Market Forecast**
- **Cabling Past and Present**
- **Ethernet and Cabling**
- **Cabling Installation Trends**
- **10GBASE-T Cat 6 compared to Cat 5**
- **Conclusion**

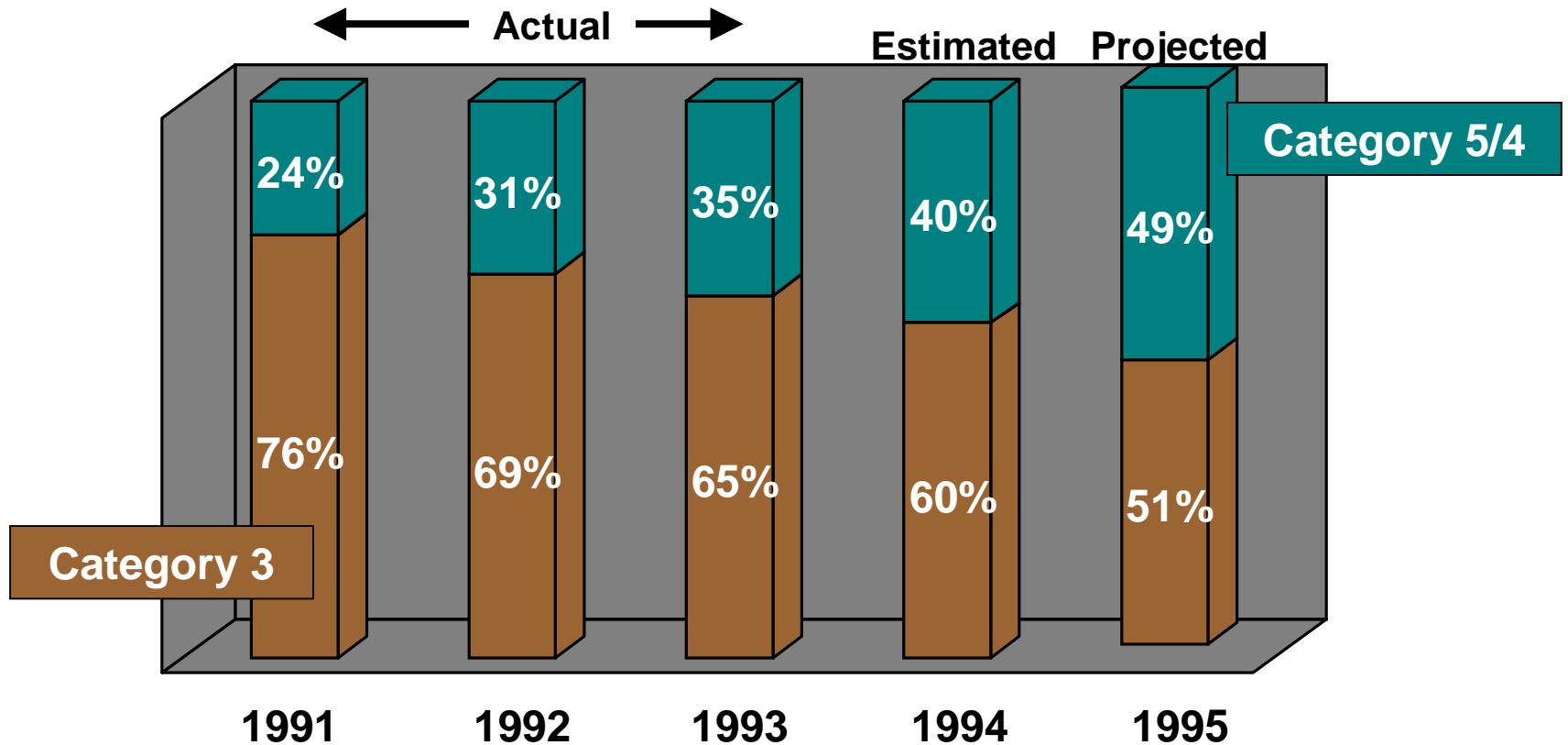
Timeline (UTP Category 3-6)



Horizontal UTP Cable Forecast (million meters)

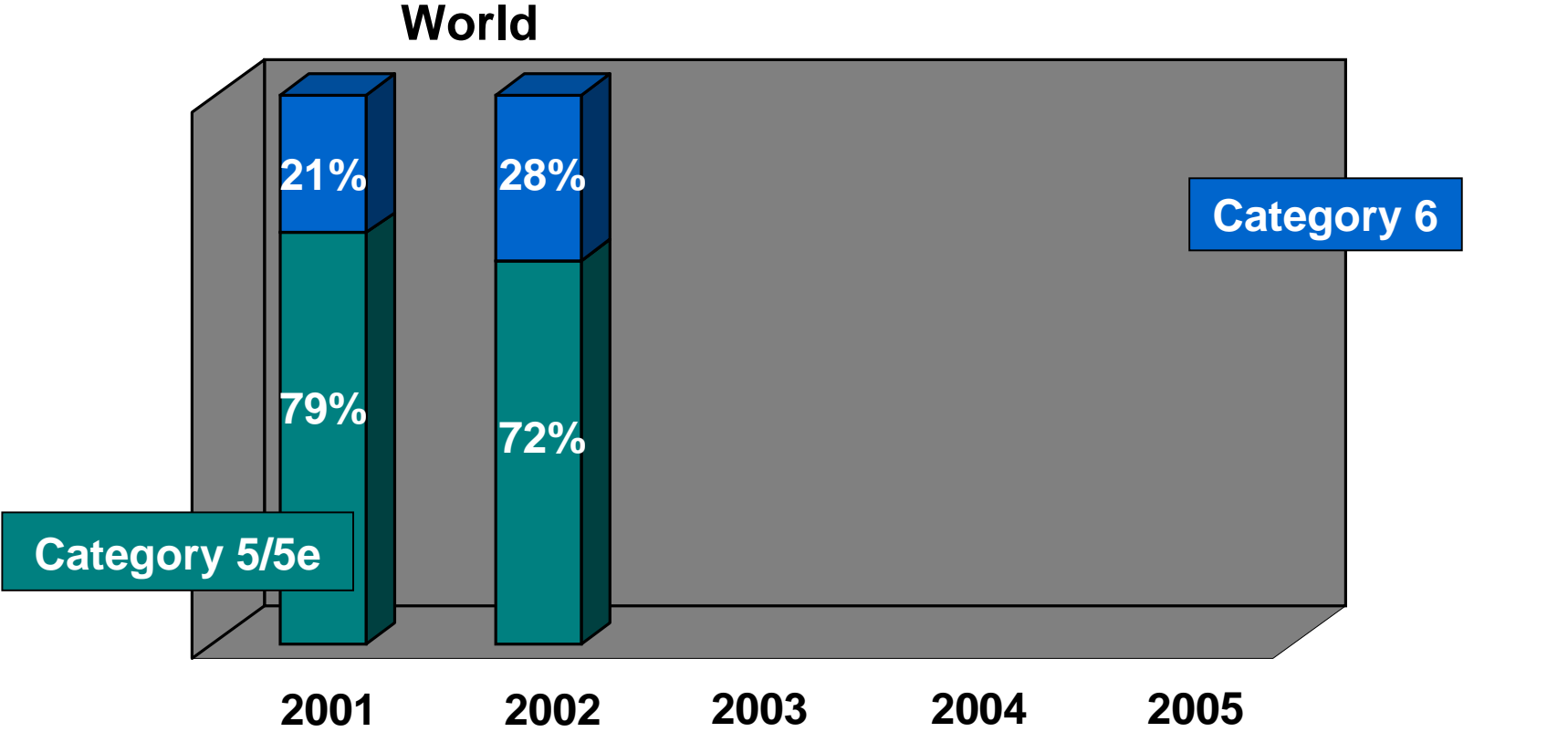


WIT 1994 US Report by Category



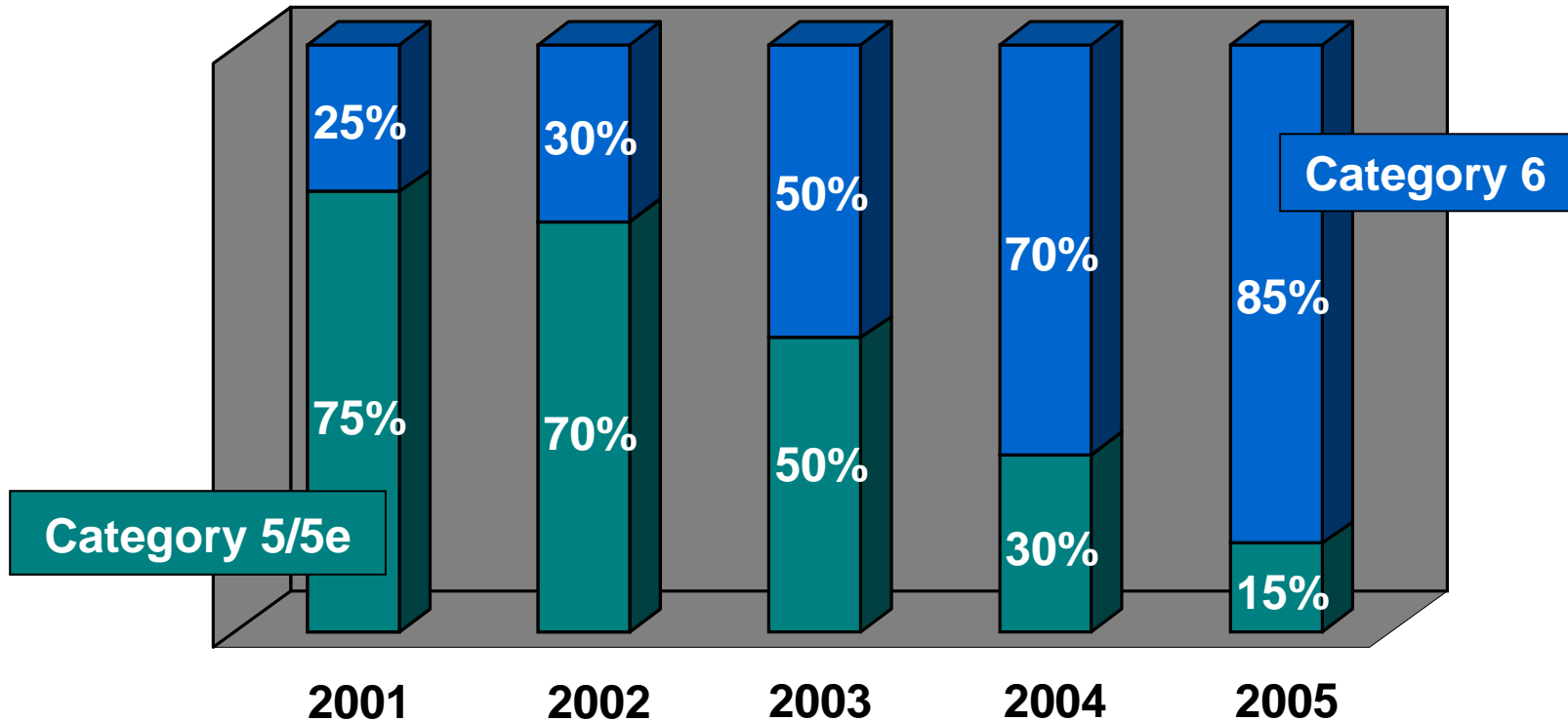
WIT (UTP)

BSRIA 2001 Forecast by Category



BSRIA Cumulative (UTP)

BSRIA 2001 US Forecast by Category

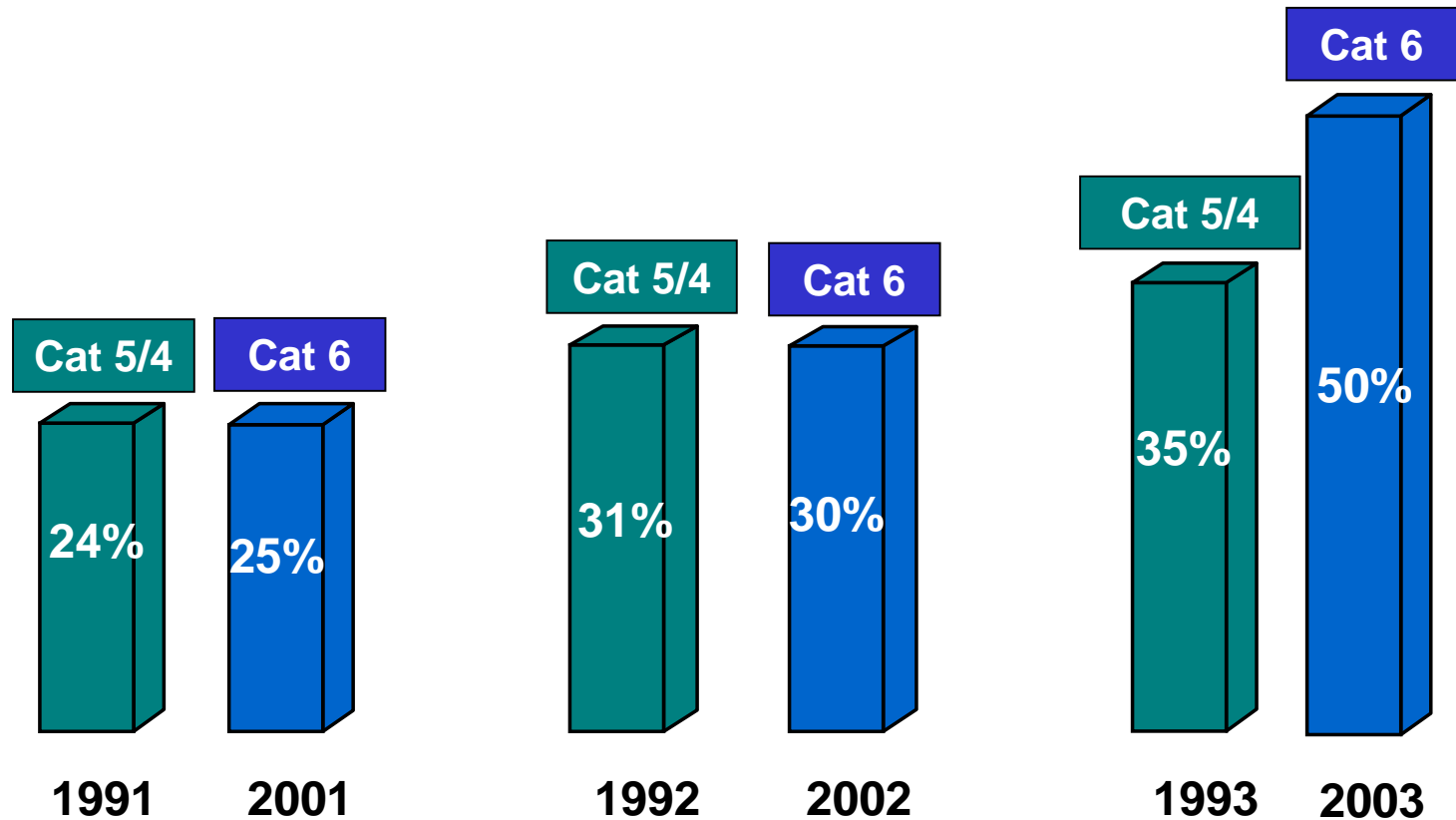


BSRIA (UTP)

January 2003

IEEE 802.3 10GBASE-T
Study Group

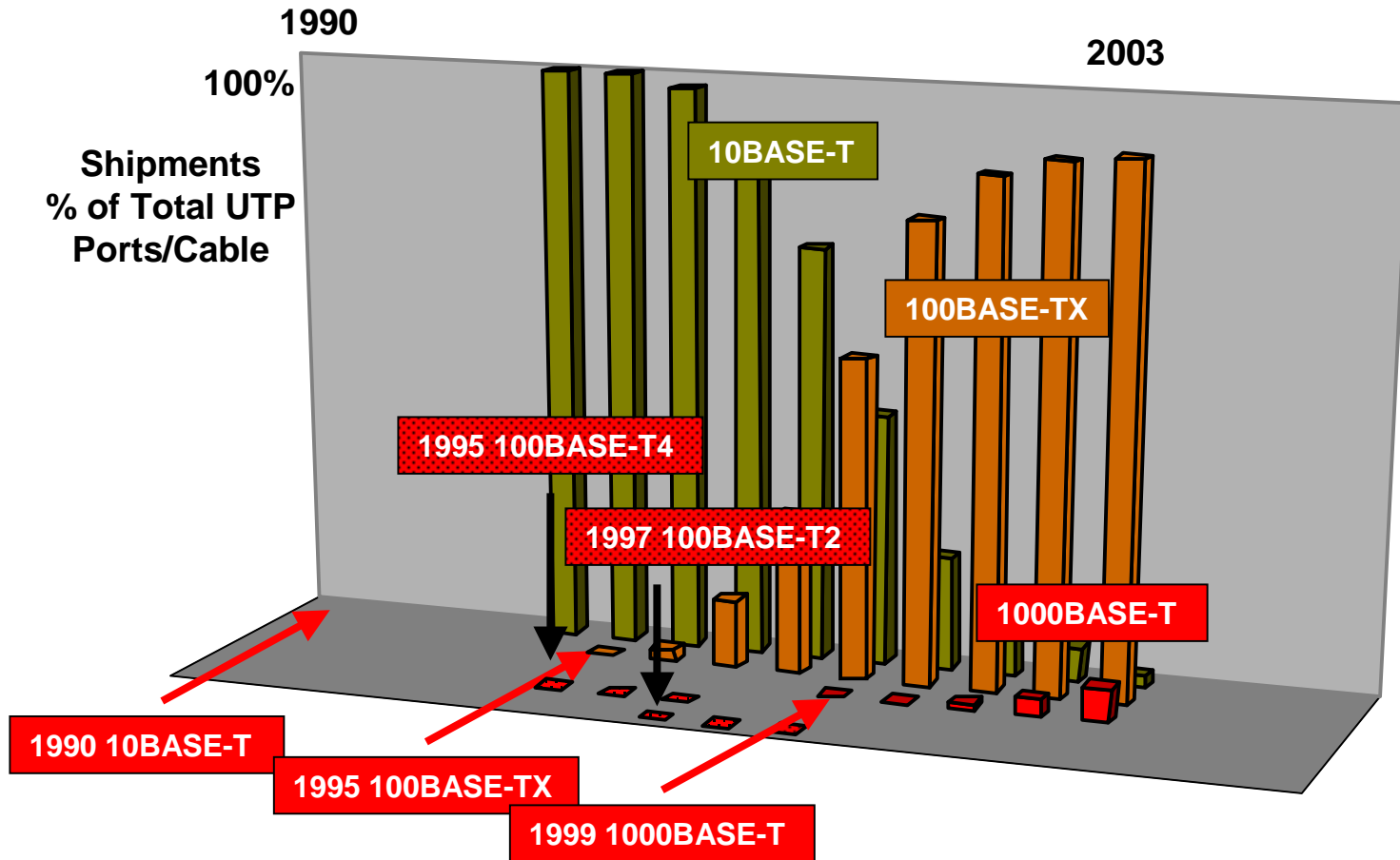
Cat 6 follows the same trend as Cat 5



Cat 5 Standard 1992
Cat 6 Standard 2002

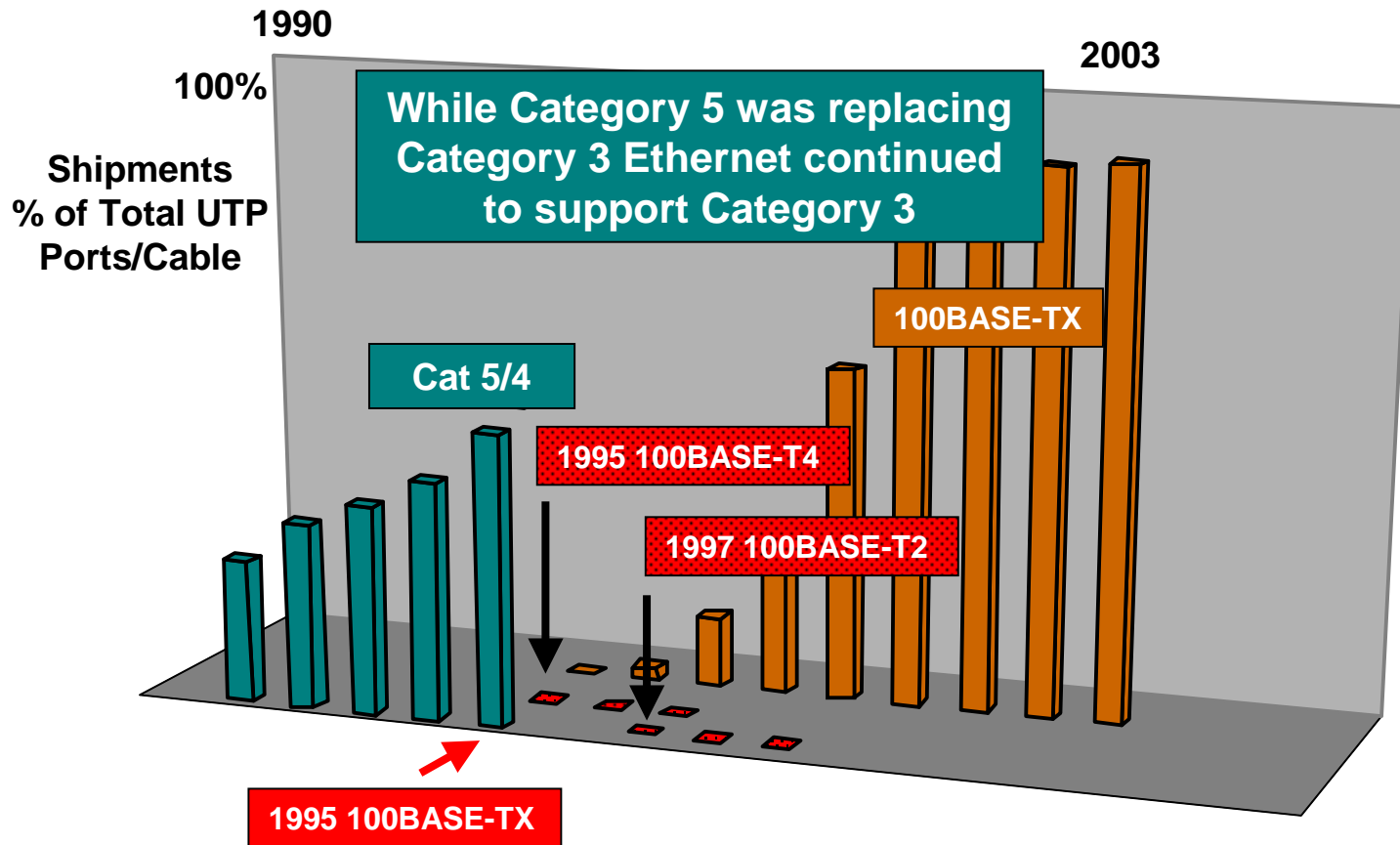
WIT US (Cat 5/4 actual)
BSRIA US (Cat 6 forecast)

Ethernet History

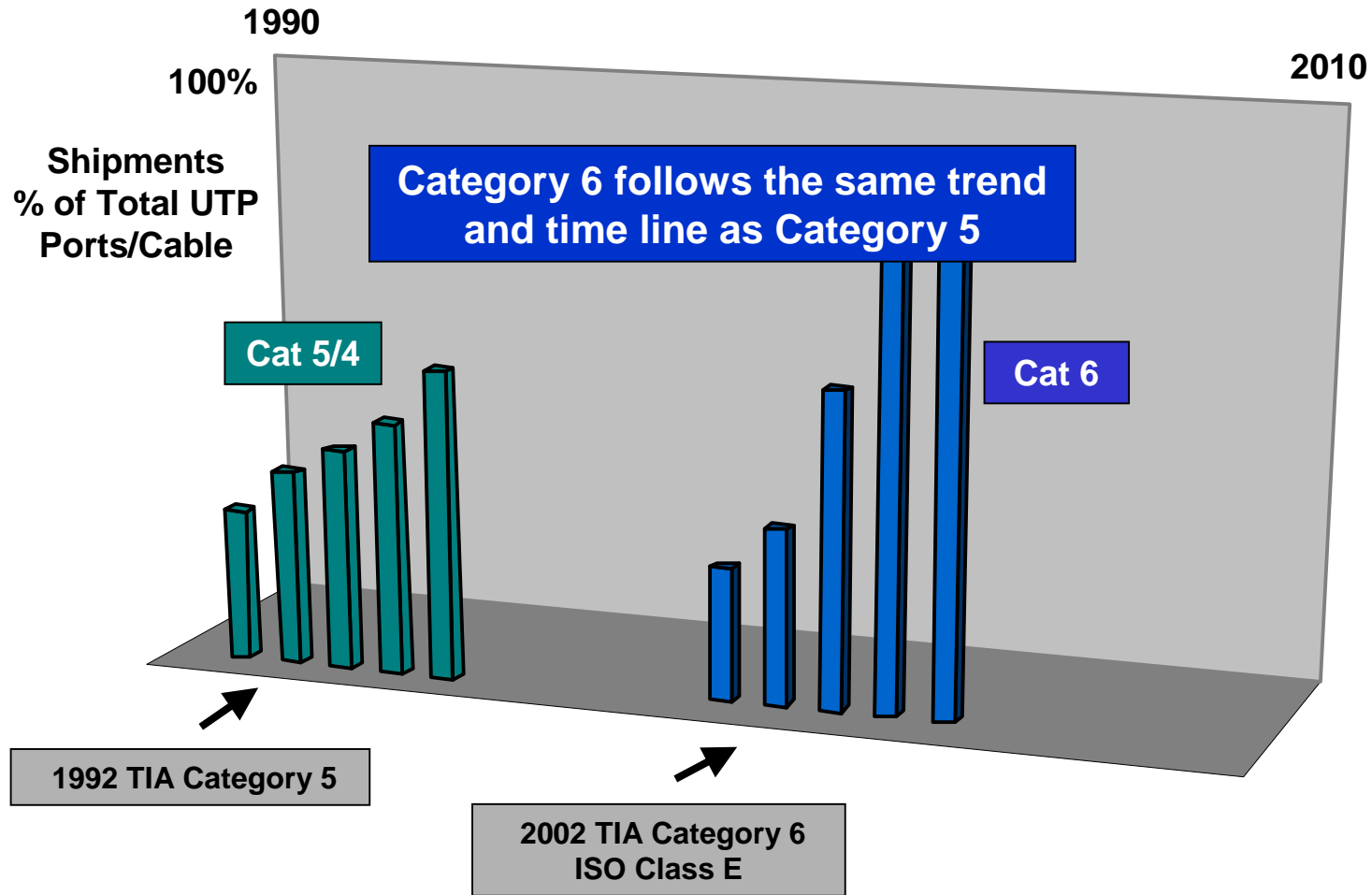


CFI toley_1_1102 (UTP ports)

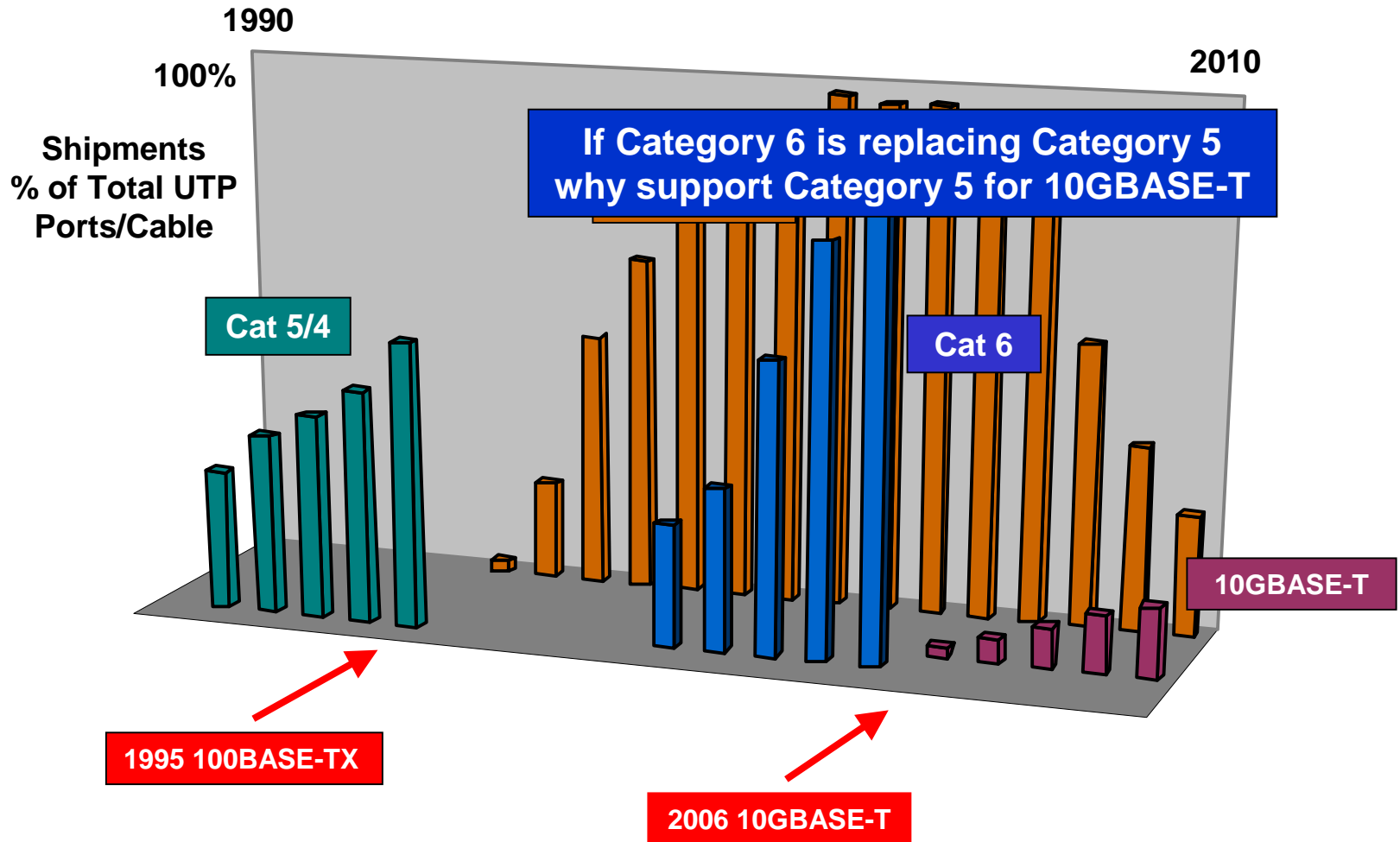
Ethernet and Cabling



Ethernet and Cabling



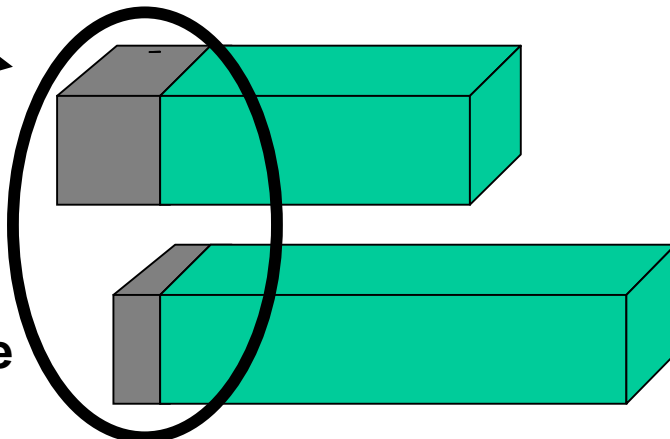
Ethernet and Cabling



How often is cabling replaced

Software is replaced 2X compared to PC

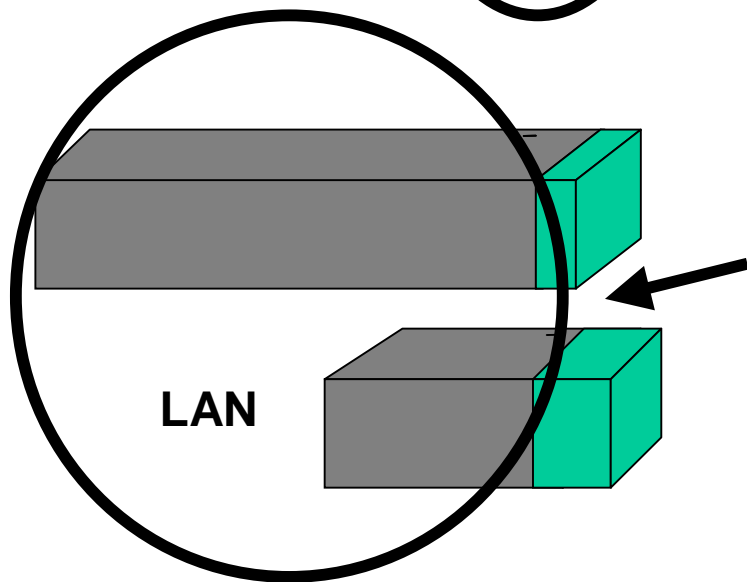
PC



Software

■ Cost
■ Life

Cabling



LAN

LAN is replaced 2-3X compared to Cabling

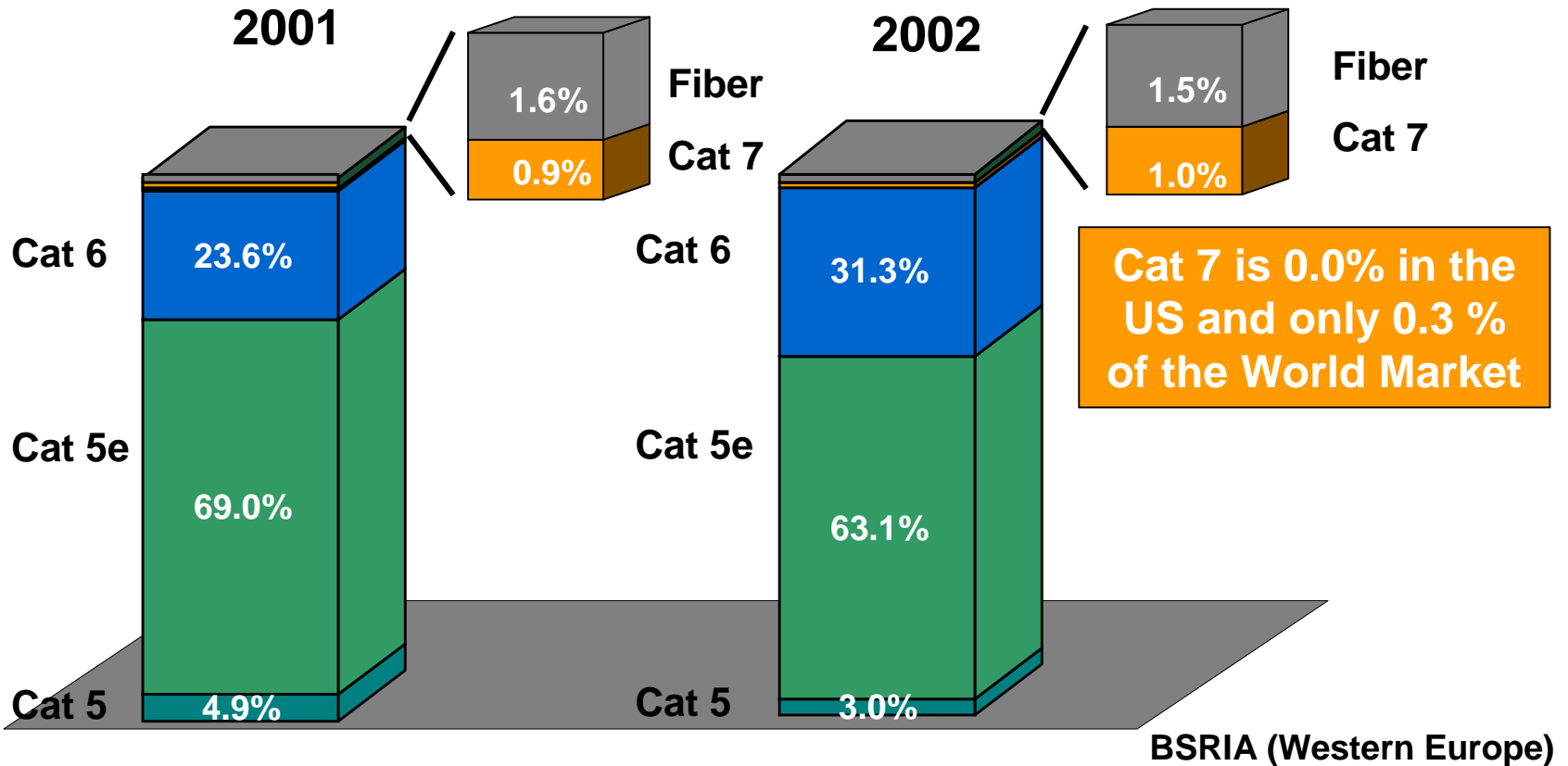
Why do customers replace cabling

- **Building renovation**
 - Entire building is torn down and replaced
 - Floors/sections of buildings are renovated
- **Move or new tenant**
 - Cabling type doesn't meet new IT needs
 - New tenant has different corporate wiring standard
- **Work area move, additions, or changes**
 - Furniture clusters are rearranged around group/departments
 - Walls and/or furniture are upgraded
- **Performance**
 - Cabling type is outdated and no longer adequate
- **Copper is viewed as a throw away medium**
 - Over 50% of all cabling sold is used to replace existing cabling
 - Cat 3 replaced coax, Cat 5 replaced Cat 3, Cat 6 replacing Cat 5...
- **The infrastructure is constructed for replacement**

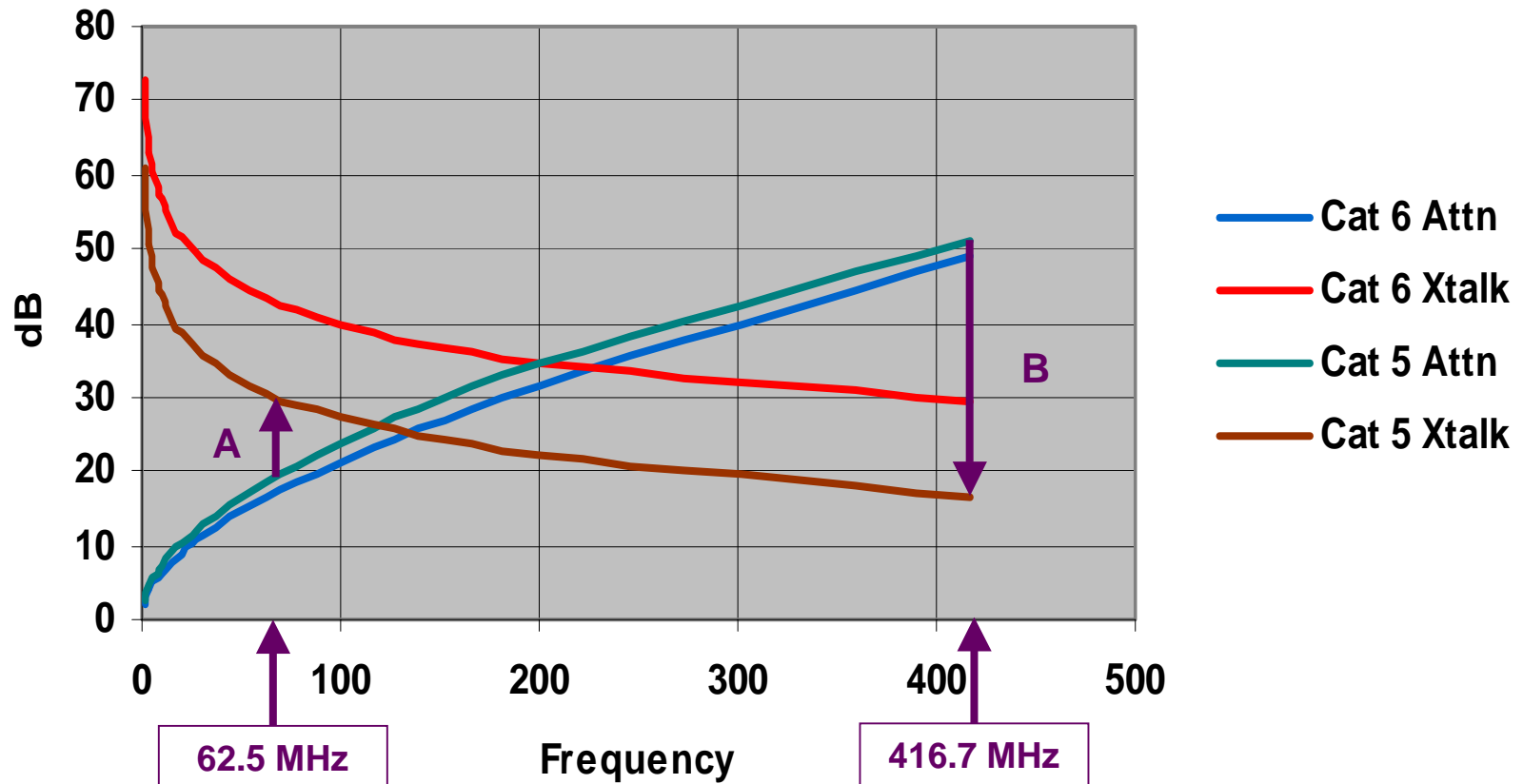
Why not Category 7

Western Europe

Customers select
Fiber over Category 7



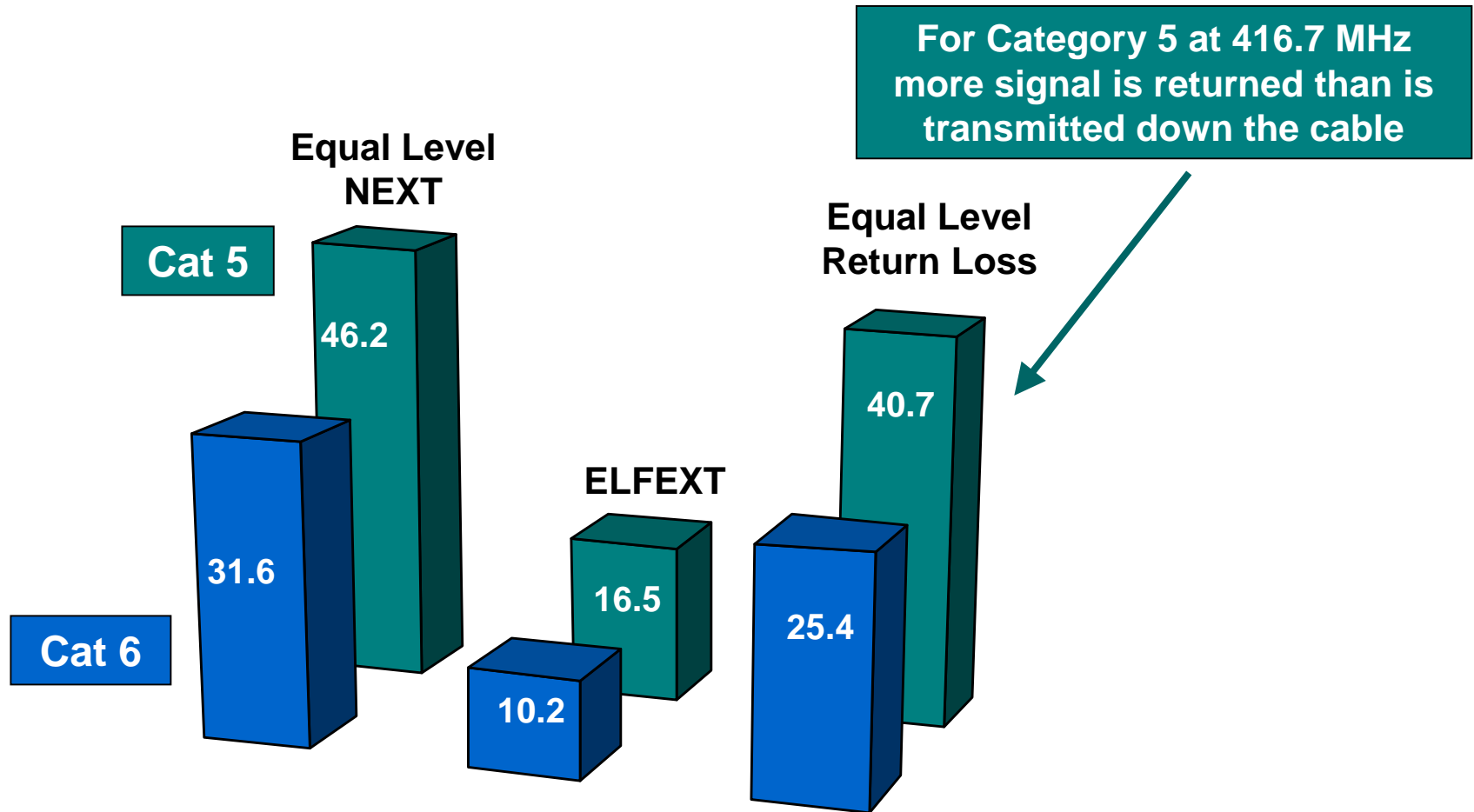
10GBASE-T Cat 6 compared to Cat 5



How much additional cancellation is required in going from 1000BASE-T to 10GBASE-T A - B

Extrapolating Cat 6 and Cat 5 limits to 416.7 MHz

Additional cancellation



Extrapolating Cat 6 and Cat 5 limits to 416.7 MHz

Conclusion

- **For Category 5 Cabling:**
 - None has been tested above 100MHz,
 - Very little has been tested for Return Loss or ELFEXT,
 - Only some has been tested to a requirement at all.
- **Category 5e has become mixed in with Category 5 and is not significantly different in performance.**
- **The Forecast for Category 6 follows the same trend and time line as Category 5.**
- **10GBASE-T should support what will be it's installed base when it reaches the market.**
- **The cabling will be replaced.**
- **Supporting legacy cabling makes the solution more difficult and in the past has not been successful.**