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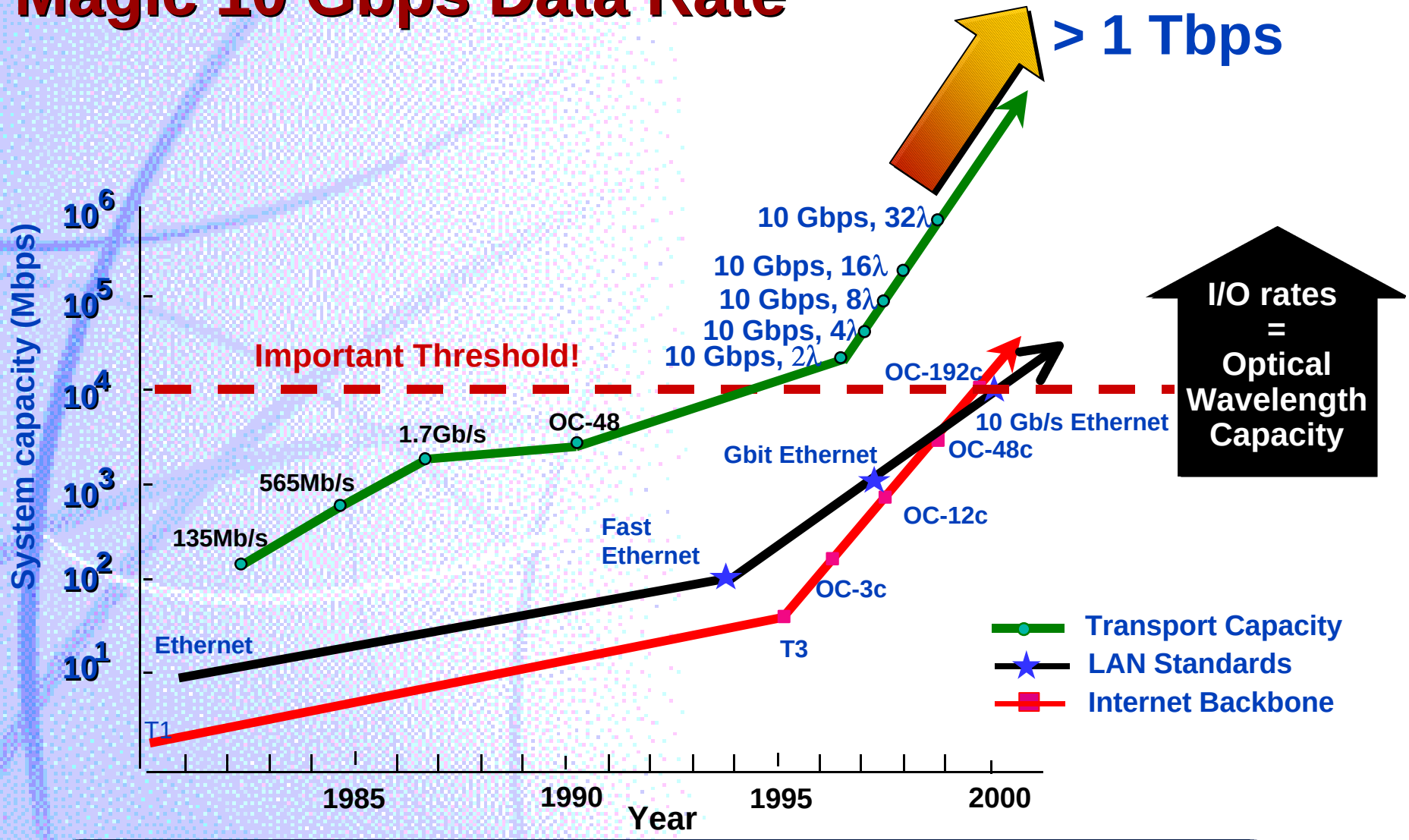
Market Potentials for 10 GbE in Metro, and Wide Area Networks

Nan Chen

Director, Architecture Lab

Santa Clara, California

Magic 10 Gbps Data Rate



Unification is logical and inevitable!

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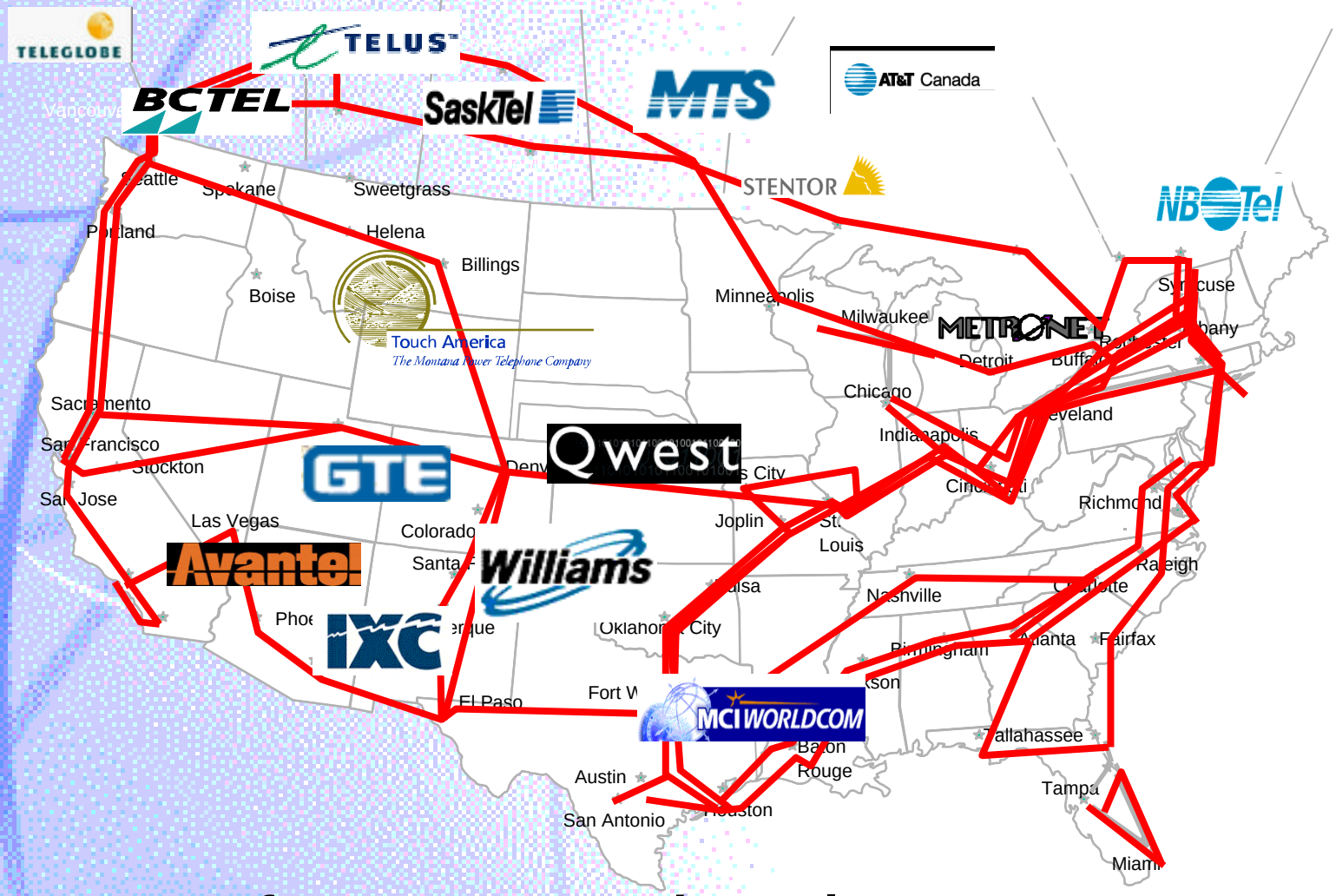
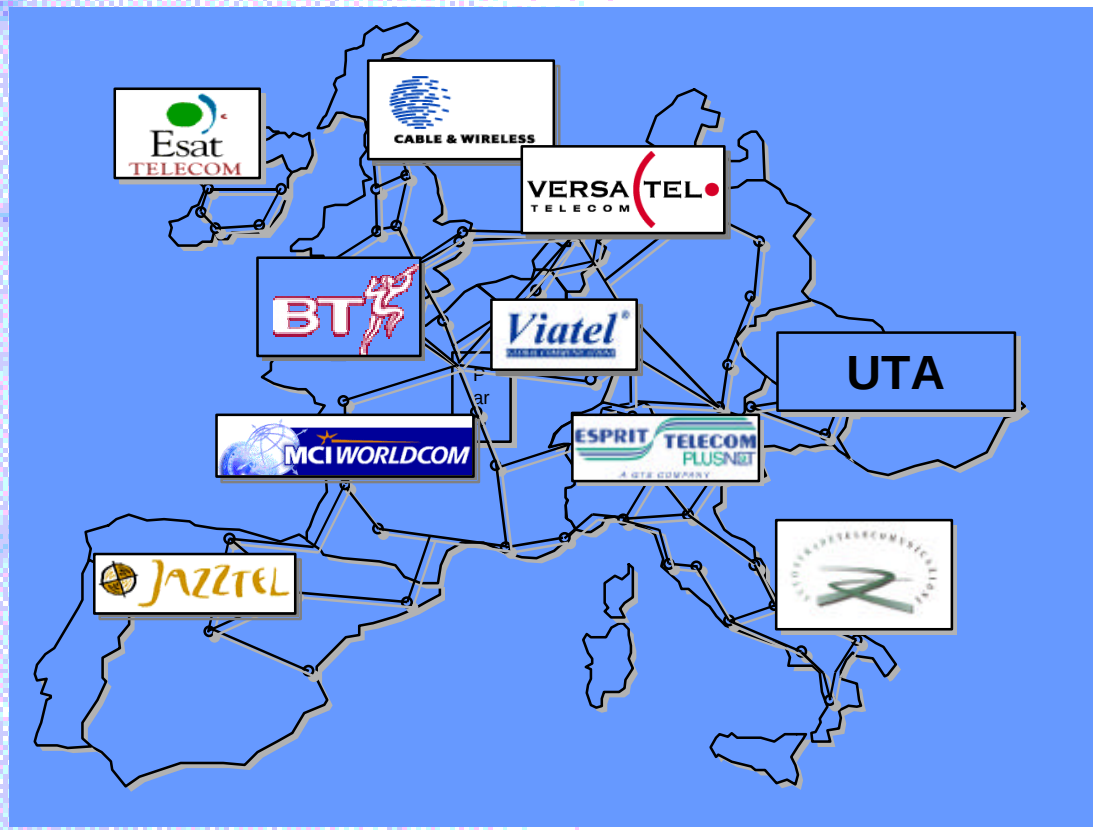
DWDM 10 Gbps Deployment In North America



- > 48% of DWDM Network Deployment
- > 36% of the Internet Backbone In North America

...10 Gbps Deployment In Europe and China



- 7 of Last 9 Pan-European Builds, and
- All China Optical Transport from now on...

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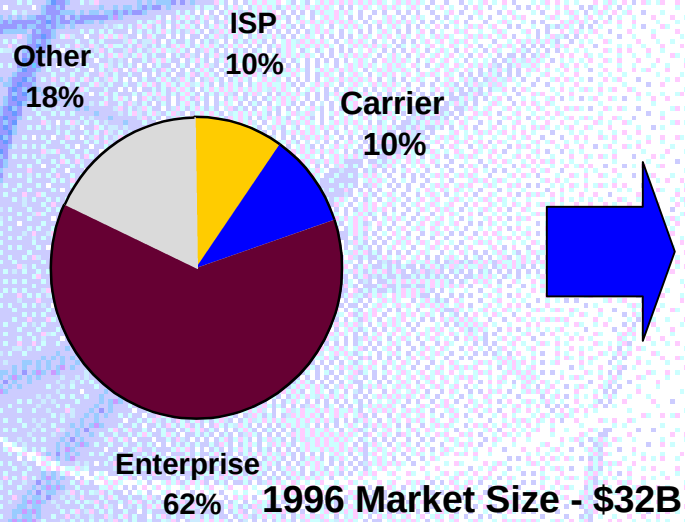
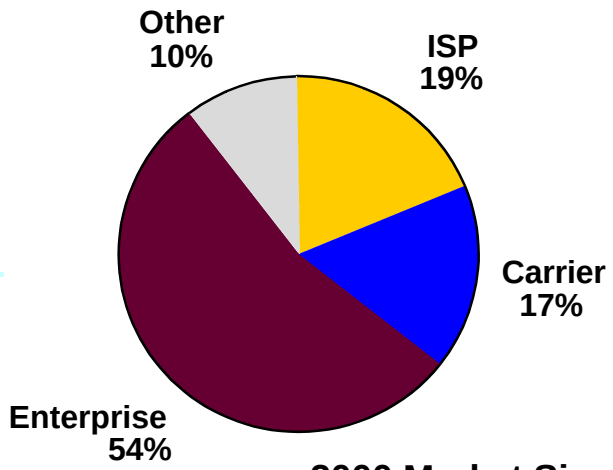
Global Data Communications Market, 1996-2002



1996 Market Size - $32B
MAN& WAN spending - $12B



2000 Market Size - $65B
MAN & WAN spending - $30B

While Local area market increases 19%/year,

Metro and Wide area market increase 38%/year.

Enterprise market is $49 billion in Year 2002;

MAN & WAN market is $58 billion in Year 2002.

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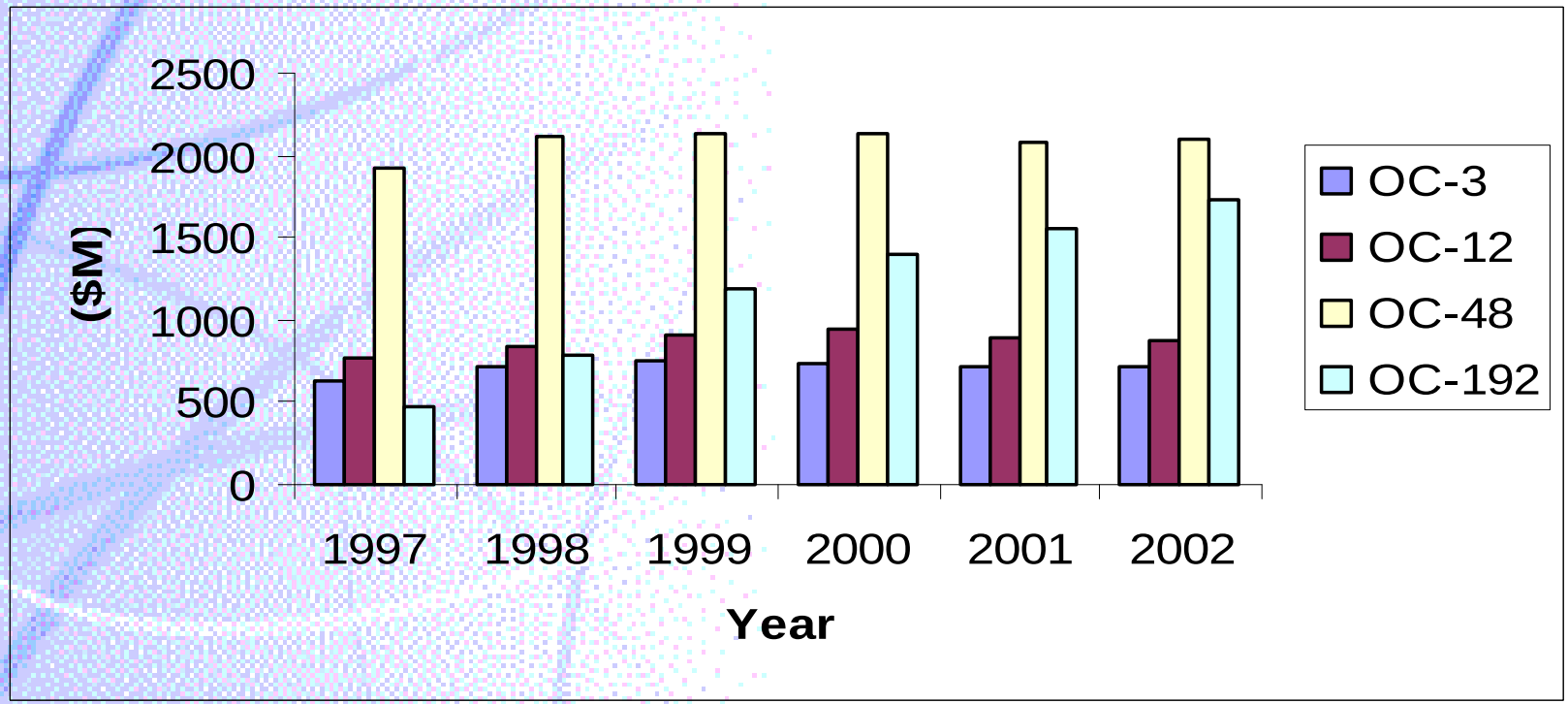
Source RHK, STARTRAX, NOV 98

Total All Operator Spending Forecast on SONET Systems



While all other speeds holding still,
10 Gigabit system increases 31% a year on average.

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Source RHK, STARTRAX, NOV 98

Nortel Networks' Global 10 Gbps Projections

Year	10 Gbps Ports
1990 - 1998	76,922
1999	82,285
2000	1,120,000
2001	1,467,200
2002	1,922,000

Nortel alone will ship 2,000,000 10 Gigabit ports in Year 2002

based upon 31% year to year growth from 2000 to 2002

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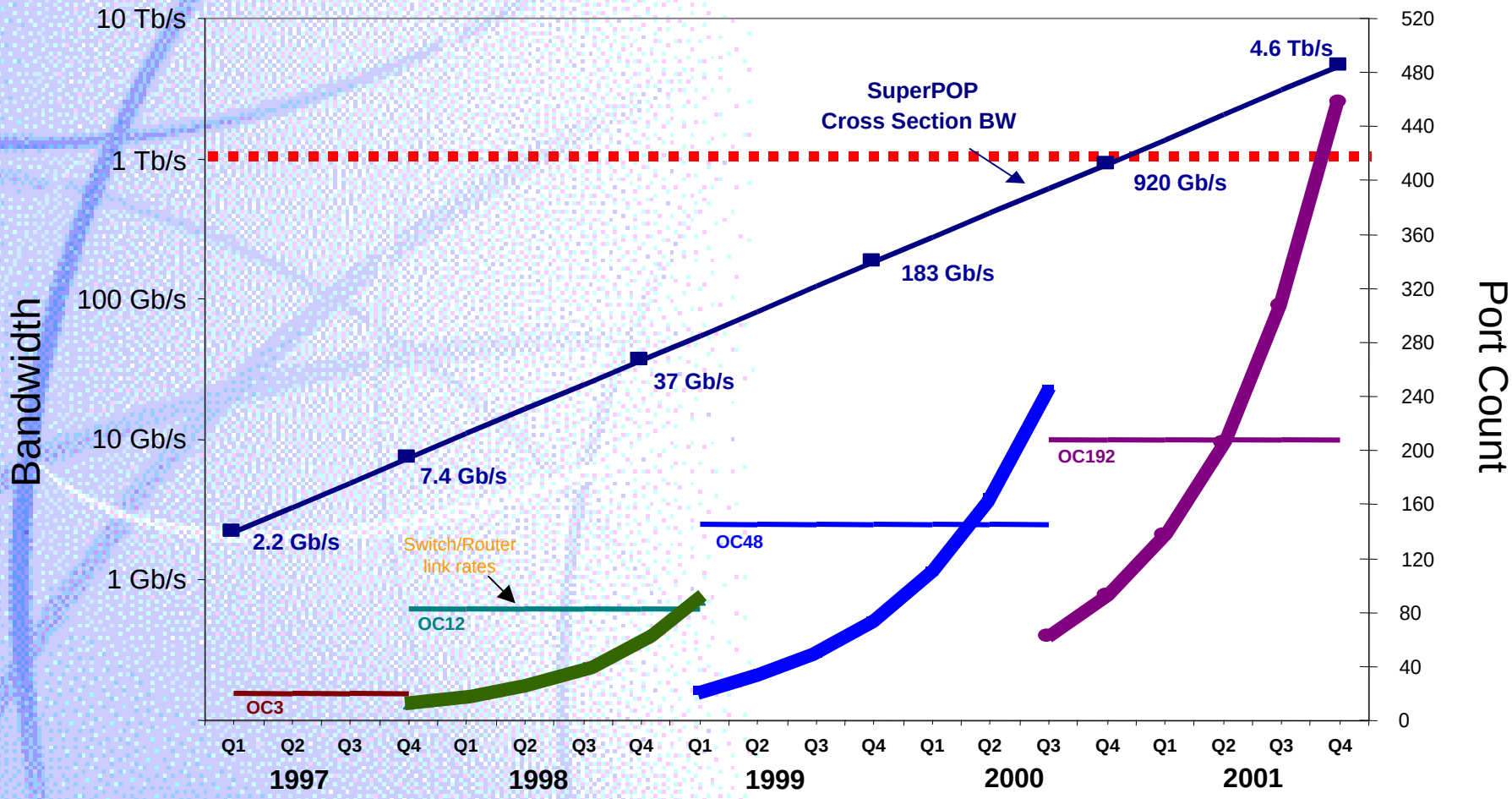
TeraPop Scale Requirements



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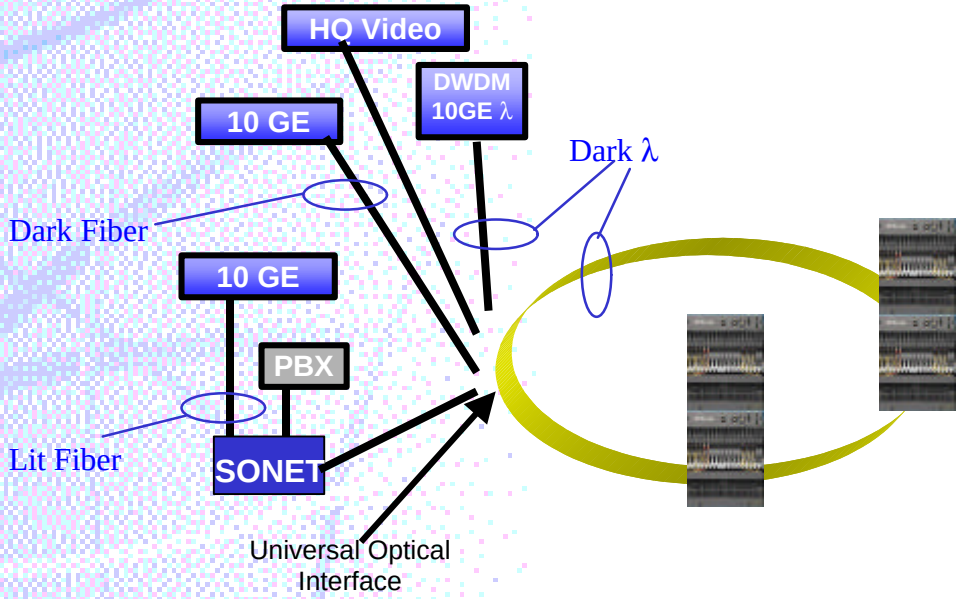
10 Gigabit Ethernet
- for Dark Fiber, Lit Fiber & Dark λ



Using Ethernet as the ubiquitous link layer protocol for all networks

Using Ethernet as next generation DS0

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“Show Me the Power!”

- It’s magic time to unify the local, metro and wide area networks, and 10 Gbps Ethernet is a logical candidate
- By defining a SONET compatible 10 Gbps Ethernet, this committee serves right for the Ethernet community

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“Show Me the Money!”

- It’s magic time to unify the local, metro and wide area networks, and 10 Gbps Ethernet is a logical candidate
- By defining a SONET compatible 10 Gbps Ethernet, this committee serves right for the Ethernet community
- **Number of 10 Gbps ports is exploding over the next 3 years. 2 millions ports will be shipped by Nortel Networks alone in Year 2002**
- **And we ALL will make LOTS of money out of it!**

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