EPoC and Multiple PHY Generations 802.3bn Orlando, FL March, 2013

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NOTE

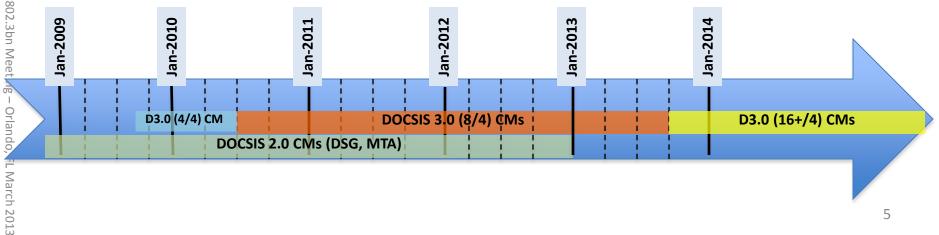
- This presentation focuses on future products that would come out of the EPoC effort.
- This presentation DOES NOT provide guidance that would help us converge on PHY baselines.
- This presentation DOES intend to provide some food for thought regarding support of multiple product generations.
- This presentation focuses on the downstream/FDD multi-generation case only.

Introduction

- So ... what is a technology generation ?
- For this presentation, a technology generation is the time delta between the time we start buying a product feature set and the time we start buying the next product feature set.
 - For illustrative purposes, I use our actual timeframes for DOCSIS3.0 modems.
 - When we started buying 4/4 modems, when we started buying 8/4 modems, and the future look at buying 16/4 (or 24/4 or 32/4) modems.

Generation Purchase Cycle

- At BHN, we still purchase D2.0 modems in some embedded applications including DSG and MTAs.
- We also purchased D3.0 4/4 modems for a short period of time and then shifted to 8/4 modems.
- In the coming year we're looking at shifting again to 16/4 modems.
- There's a possibility that due to market conditions and other intangibles we might end up purchasing some combination of 16/4, 24/4 or 32/4 with a worst case scenario of 3 NEW generations.
 - The timeframe for this worst case might look like 16/4 in Q3, 2013, 24/4 in Q1, 2014, and 32/4 in Q3/2014.

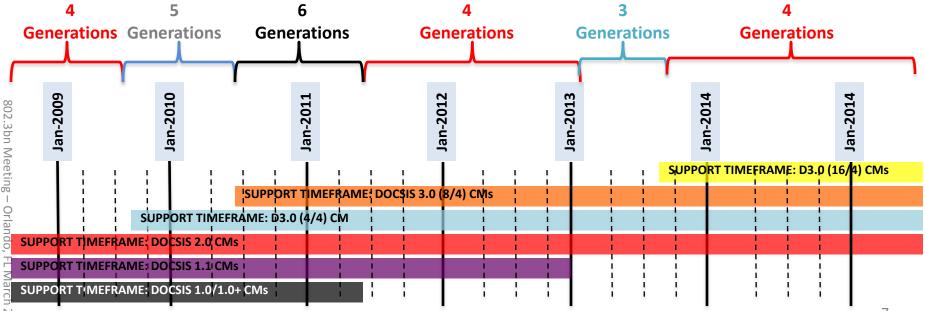


Product Lifetimes

- So product generations are short, but what is a product lifetime ?
- A product lifetime is how long product exists within our production network.
- A product lifetime of a residential CPE is typically around 10 years.
 - Ultimately if we can keep making the product work in the field, we will!
 - We still have settops manufactured in 1999 in the field.
 - We still have DOCSIS 1.1 (specification date of 1999) modems deployed.
 - It doesn't matter that our depreciation schedule for CMs is 3 years.
- So if we have a product generation of 2 years and a product lifetime of 10 years we end up supporting ~5 product generations simultaneously.

Generation Support Timeline

- In general this timeline only takes into account broad categories of DOCSIS capabilities.
- There are a number of finer details that we don't explore (e.g. RF receiver front end, etc.)
 - Some of these finer details do have support implications WRT, e.g. how far apart the downstream channels can be – within 60MHz, within 100MHz.
- These generations are all supported ON THE SAME plant and within the same set of downstream channels simultaneously.

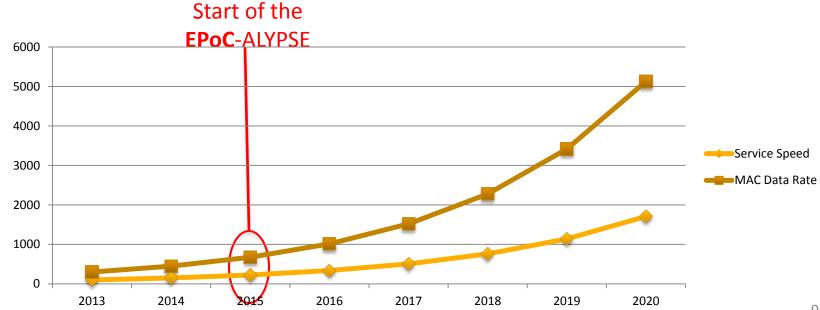


Enough about Docsis ... How's this apply to epoC ?

EPoC and CNU Generations

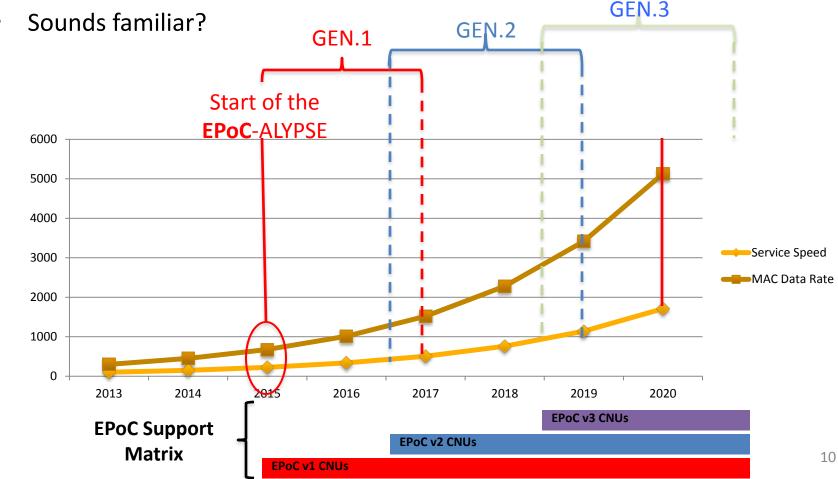
Forecasted BW Top Tier Growth

- Some cable operators are deploying 100Mb/s service on CMs today (Early-2013.)
- If we assume the CAGR growth applies to our tier we have ~50% CAGR.
- For sake of argument, let's assume EPoC products arrive bright and • early in 2015.
- Starting from 100Mb/s in 2013, we look 5 years into the future to 2020, we see a service speed of 1.7Gb/s with an associated aggregate speed to a service group of 3x that ~5.1Gb/s.



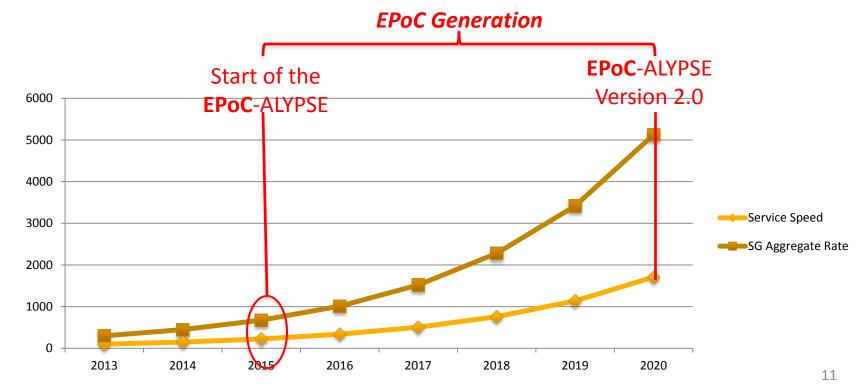
EPoC Shorter Generation

- Suppose on we start with 1 channel (GEN.1) initially, then grow to 2 channels in GEN.2, 4 channels in GEN.3...
- Before we've gone four years we would end up supporting some CNUs with one downstream channel, some with 2 downstream channels and some with 4 downstream channel...



EPoC Long Generation

- On the other hand, suppose we want a generation to be viable to support future tiers up to 5 years from when product acquisition begins.
- This means a CNU would need to support 3 × 192MHz blocks in initial product.
- 2 blocks would get us to 2019 only if we had a very clean plant 12 bits / Hz.



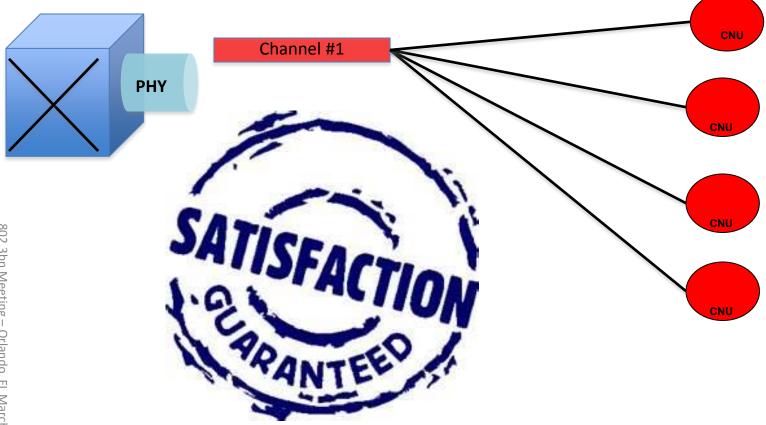
WHAT WOULD MULTIPLE GENERATIONS LOOK LIKE ?

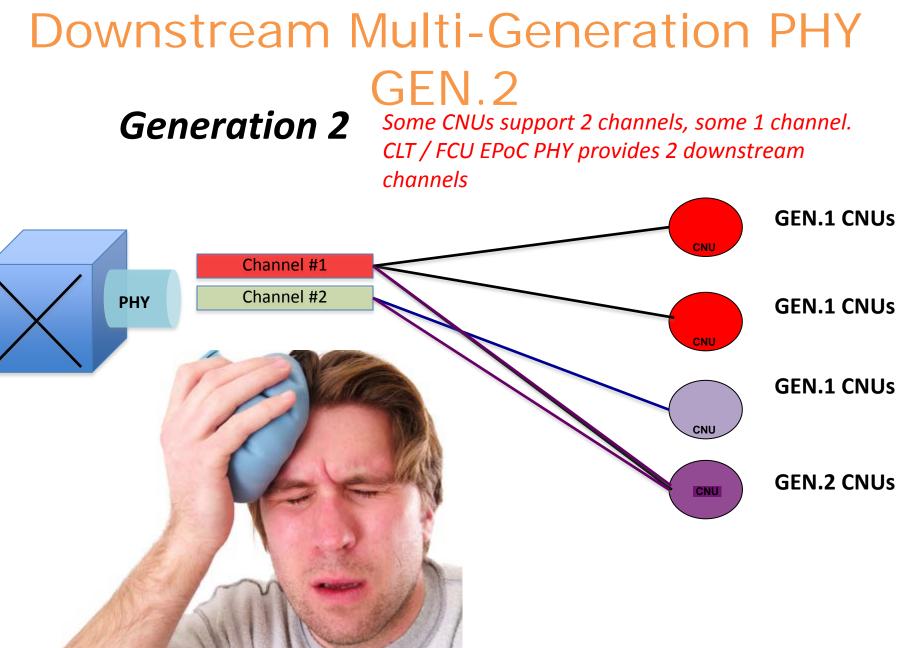
EPoC and CNU Generations

Downstream Multi-Generation PHY GEN.1

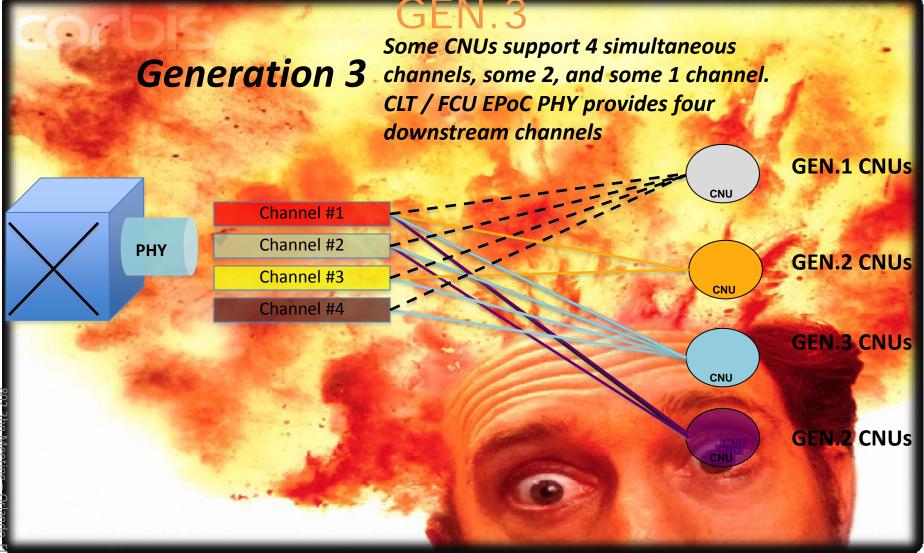
Generation 1

All CNUs support single channel. CLT / FCU EPoC PHY provides single downstream channel





Downstream Multi-Generation PHY



Alternatives

- So there are alternatives including separate channel resources for the different generations
 - Gen.1 in 200MHz 400Mhz
 - Gen.2 in 450MHz 900MHz
 - Gen.3 in 950 MHz 1800MHz.
 - GEN.1, GEN.2 and GEN.3 share a common upstream resource 5-200MHz??
- Is this even reasonable enough to be considered an "alternative ?"

Multi Generational PHY Challenges 1

- Load balancing is complex and ends up creating many operational issues.
- Multiple generations of downstream channel support will result in a more complicated load balancing scenario. Below are a few challenges:
 - Load balancing single-downstream-channel CNUs.
 - Load balancing dual-downstream-channel CNUs.
 - Load balancing actual packets (based on a flowbased hash ? Per-packet load balancing with timestamp ?)

Multi Generational PHY Challenges 2

- Most flow load balancing algorithms in use on production devices (e.g. routers) are *NOT* load aware.
 - Packet based load balancing algorithms (such as might be required to address the load awareness) require significant receive buffering for packet re-ordering.
- Operational issues exist with per packet load balancing restricting certain types of traffic (e.g. Voice bearer) from being load balanced.

Multi Generational PHY Qualification Challenge

• Every PHY generation has to go through an exhaustive set of tests and certifications.

- Even with a single generation, testing is onerous.

- Legacy generations have to be tested to ensure that they can be commanded to join different channels.
 - This is often not tested in the first release (single channel) because it wasn't necessary and needs to be tested long after the release.
- More complex qualification often results in stretched time to market (for the product and the service).

Service-Based Generations

- No matter what happens with the PHY generations, we will have service-based product generations.
- Service-based generations are easier to manage and make sense in the way we do business.
- Ideally, we would have a single product generation for the PHY with various service product generations including:
 - CNU with embedded router operating at 1G
 - CNU with embedded router operating at NxG
 - CNU with embedded router and WiFi AP.
 - CNU with embedded router and VoIP Agent.
 - CNU with embedded router, WiFi AP and VoIP Agent.
 - CNU with embedded router, WiFi AP, VoIP Agent, and IP Settop Box / Gateway.
 - CNU with IP Settop Box Only
 - CNU with VoIP Agent Only
- We would then be able to focus on testing and certification for what really matters the service and not multiple versions of the PHY along with multiple versions of service capabilities.

Closing Remarks

- Operators have a desire to minimize the day-one product acquisition cost to the greatest extent possible.
 - However, this approach can have significant long term OPEX impacts.
 - This is a careful balance (short-term versus long-term cost), but it's one we should consider carefully.
- The early decision to mandate multiple generations could have ramifications as described.
 - The set of channel load balancing problems is one example.
- We should continue to investigate the balance of the relative cost versus complexity of enabling a single product generation (for 4 channels) without mandating complex load balancing mechanisms.