#### Long-reach Copper A Multi-Carrier Perspective

**Supported By** SBC **Qwest** BellSouth Verizon **Bell Canada** Sprint (I.e. North American Carriers)

#### EFM MUST not stray from ANSI standards

- •T1.413-1998/T1.413a-2001
- •T1.417 Issue 2 (Spectrum Management)
- •T1.418-2000 (HDSL2)
- •T1.419-2000 (Splitterless ADSL)
- •T1.422-2001 (SHDSL)
- •T1.423-2001 (ADSL)
- •T1.424/Trial-Use (VDSL)

- For North American deployment, EFM standard MUST be fully compliant with all existing ANSI standards
- Bandplans selected by EFM MUST be specified in current ANSI DSL standards
  - Addition of new bandplan requires sophisticated coordination with other ANSI standards
  - ANSI standards carefully selected for deployment in public networks

- 1. G.SHDSL is an approved ANSI basis system
- ADSL-Annex J is not an approved ANSI standard

#### **Supporters**

Charles Cook (Qwest)
Dong Wei (SBC)
Norm Smith (Bell Canada)
Brian Ford, Gary Tennyson (BellSouth)
Pete Youngberg (Sprint)
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# Why we should ignore the customer?

Top ten reasons to vote against the customer...

- 1. These customers are too small to listen to
- 2. These customers aren't representative
- 3. These customers don't know what they're talking about
- 4. These customers dress funny (they wear ties!)
- 5. We're secretly promoting ATM at the IEEE
- 6. Too many customers require too much support
- 7. We'd have to work more if people actually bought stuff
- 8. My portfolio is down and its telecom's fault
- 9. I was never popular in high school, why start now?
- 10. We don't want to be successful