Why We Are Here

- Broad level of interest in a solution between 1Gbps and 10Gbps in speed and cost
- Wide belief that 2.5Gbps can provide good cost/performance
- Discussions on 2.5Gbps solutions have been underway outside the standards forum
- ⇒ It is time to bring 2.5Gbps into 802.3 and study its potential as a standard speed

Should IEEE 802.3 form a Study Group to develop a standards project proposal (a PAR and 5 Criteria) for 2.5Gbps Ethernet?

Tuesday Night's Agenda

- Server Perspective
 - □David Koenen, HP
- Switch PerspectiveBruce Tolley, Cisco
- ⇒ Feasibility Perspective
 Scott Powell, Broadcom
- A&O C
- ⇒ Straw Poll of Audience

Why 2.5Gbps Ethernet

- ⇒ A low cost, low power speed upgrade for 1Gbps is needed for server and switch applications.
- 2.5Gbps is the only proposal for higher speed over the installed cable base
 - Majority of installed cable plants are Cat 5e:
 - >450 million Cat 5e ports by 2005
 - Majority > 68% of installed fiber plants are MMF
- 2.5Gbps is close to the maximum rate achievable over a worst case 100m Cat 5e channel

5 Criteria Can Be Met

2.5Gbps has a distinct identity

■ It is the only incremental speed solution for the currently installed, and forecast to be installed, base of ISO/IEC 11801 UTP infrastructure.

2.5Gbps is technically feasible

■ Functional over entire installed base of

Cat 5e/6 UTP

- Worst case 100m channel per 11801
- **□** Functional over Fiber installed base
 - 100/300m MMF SX/LX, 10km SMF LX)
- ■One quarter lane of XGMII and XAUI shipping in volume today
- Optical components for 2.5GbpsSX and LX are available today

⇒ Minimal impact to 802.3 standard

- Leverages existing clauses
- Backward compatible with 10/100/1000

⇒ 2.5Gbps is economically feasible

- Cost and power dissipation fractionally more than 1000Base-T
- Protects multi-billion dollar investment in infrastructure
- 4G fiber modules are becoming cost competitive with 1G

2.5Gbps has broad market potential

- Near term requirement for Server LOM market
- Today's server is tomorrow's high volume desktop
- **■** Switch stacking and uplinks
- **■** Economics are right for wide deployment

Contributors and Supporters: Indiviuals from System Vendors

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Ron Nordin; Panduit

Bob Atkinson; Tyco

Volunteers to Work on 2.5Gbps

◆ Attendees that would participate in a 2.5Gbps Study Group in IEEE 802.3.

Count: 42

◆ Organizations that support participation in a 2.5Gbps Study Group in IEEE 802.3

Count: 32

Straw Poll Tuesday Evening

Should IEEE 802.3 form a Study Group to develop a project proposal for 2.5Gbps Ethernet?

Attendees - Y: 53 N: 64 A: 39

802.3 Voters - Y: 20 N: 29 A: 21

Concern: Not 10x Speed Upgrade

Ethernet Switch Port Shipments
Source: Dell'Oro

Response:

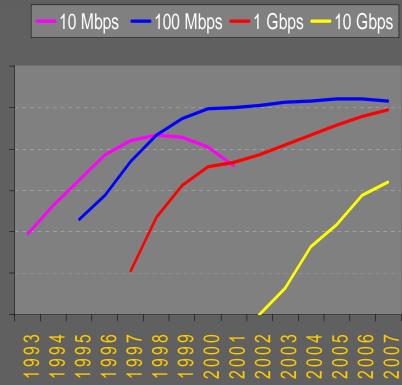
Market data show that the transition from 1G to 10G will be much slower than from 10M to 100M, or 100M to 1G.

100,000

10,000

1,000

- Switch and Server vendors believe a large % of applications will be satisfied by 2.5Gbps over the next five years
- There is no other 10X improvement for the majority of the installed base



Concern: 10x Speed 3x relative Price?

- Total solution cost of 2500BASE-T will be very close to 1000BASE-T
 - No change in cost of cabling, connectors
 - **■**Minimal cost adder for silicon
 - No change to other system component costs
- 2.5Gbps total cost will be better than the 10x performance / 3x price curve.
- 2.5G optics will be very close to 1G prices, and are available today
- ⇒ Better, cheaper, faster.

Concern: Cable will be upgraded if necessary to support higher speeds

- True, but the end customer would rather not.
- **⇒** The success of 1000BASE-T is due to compatibility with the installed cable.
- The installed base was approximately 20 million nodes in 1993. The installed base has been estimated to be close to 1 billion nodes in 2005; ~1/2 will be Cat 5e
- Higher grade cable makes sense for new installations, but a requirement to upgrade cable will slow deployment of next generation equipment.

Concern: Cannibalizing 106?

- ⇒ 2.5G complements 10G
- **⇒** 10G is for backbone, uplinks and data center applications, primarily
- >90% of the volume is in the horizontal segment
- ⇒ 2.5G volume in the horizontal segment will drive more 10G volume, and drive down prices of 10G faster.

Concern: 2.50 may take people from 10GBASE-T standards effort

- Resources to work on projects are not fixed; they expand based on interest and belief in market viability
- → More than 30 organizations volunteered to commit resources to 2.5Gbps
- Most of the volunteering organizations have not had significant participation in 10GBASE-T

Next Steps

Objections should be addressed in detail in a Study Group

Request straw poll of 802.3 support for Study Group