

IEEE Project 802
Statement of Operations
Mar 2008 Plenary Session
Orlando, FL
As of Jul 18, 2008

Session Income				dB	Est/Act	Budget	Deviation
	Net Registrations				1,419	1,300	119
77.1%	1094	Early Registrations	@ \$400	\$ 437,600			
	22	Early cancellations	@ \$400	(8,800)			
	39	Cancellations	@ \$350	(13,650)			
22.9%	325	Registrations	@ \$500	162,500			
	1	Cancellation	@ \$500	(500)			
	3	Cancellation	@ \$450	(1,350)			
0.0%	0	Student	@ \$150	0			
	0	Other credits	@ \$100	0			
	Registraion Subtotal			\$ 575,800	\$ 575,800	\$ 547,820	\$ 27,980
	0	Deadbeat Payment	@ \$500		0	0	0
	Interest				3,876	150	3,726
	Other (Hotel comps and commission)				79,267	75,000	4,267
TOTAL Session Income					\$ 658,943	\$ 622,970	\$ 35,973
Session Expenses					Est/Act	Budget	Deviation
	Audio Visual Rentals				20,546	25,500	4,954
	Audit				6,000	6,000	0
	Bank Charges				195	450	255
	Copying				2,716	3,000	284
	Credit Card Discounts & Fees				16,618	15,652	(966)
	Equipment Expenses				12,737	15,000	2,263
	Get IEEE 802 Contribution				101,625	97,500	(4,125)
	Insurance				2,713	3,000	287
	Meeting Administration				89,344	80,861	(8,483)
	Misc Expenses				3,004 *	5,000	1,996
	Networking				60,307	68,000	7,693
	Other Expenses				0	5,600	5,600
	Phone & Electrical				1,279	2,300	1,021
	Refreshments				129,477	135,000	5,523
	Shipping				9,958	19,000	9,042
	Social				53,990	49,000	(4,990)
	Supplies				2,129	800	(1,329)
TOTAL Session Expense					\$ 512,637	531,663	19,026
NET Session Surplus/(Deficit)					146,306	91,307	54,999
Analysis							
	Refreshments per registration				91	104	13
	Social per registration				38	38	(0)
	Meeting Admin per registration				63	62	(1)
	Surplus/(Loss) per registration				103	70	33

* Misc items: Hotel gratuity,802.20 travel reimb, retirement gift

Cash recognized on hand as of May 1, 2008	\$ 1,425,656
Additional income for March 08 session	\$ 82,005
Reserve for unpaid expenses for prior sessions	\$ (443,429)
Reserve for other outstanding commitments	
Income received for current session	\$ (14,800)
Expenses prepaid for current session	\$ 409
Expenses prepaid for future session:	\$ -
Operating Reserve following this session	\$ 1,049,841

IEEE Project 802
Estimated Statement of Operations
July 2008 Plenary Session
Denver, CO
As of Jul 18 2008

Meeting Income	<i>Estimate</i>	Budget	Variance
Registrations	1,484	1,300	184
Registration income	638,120	559,000	79,120
Cancellation refunds	(12,762)	(11,180)	
Deadbeat collections	0	0	0
Bank interest	500	400	100
Other income	<u>77,500</u>	<u>75,000</u>	2,500
TOTAL Meeting Income	\$ 703,358	\$ 623,220	80,138
Meeting Expenses	<i>Estimate</i>	Budget	Variance
Audio Visual Rentals	27,500	\$ 25,500	(2,000)
Audit	0	0	0
Bank Charges	350	350	0
Copying	2,500	3,500	1,000
Credit Card Discount	17,867	15,652	(2,215)
Equipment Expenses	15,000	15,000	0
Get IEEE 802 Contribution	109,074	95,550	(13,524)
Insurance	0	0	0
Meeting Administration	89,687	80,861	(8,826)
Misc Expenses	3,674	7,500	3,826
Network	61,740	68,000	6,260
Other Expenses	0	0	
Phone & Electrical	100	2,000	1,900
Refreshments	134,000	150,000	16,000
Shipping	15,800	15,000	(800)
Social	87,087	75,000	(12,087)
Supplies	500	800	300
Other Discounts	<u>0</u>	<u>0</u>	0
TOTAL Meeting Expense	\$ 564,880	\$ 554,713	(10,167)
NET Meeting Income/Expense	<u>\$ 138,478</u>	<u>\$ 68,507</u>	69,971
Analysis			
Refreshments per registration	90	115	25
Social per registration	59	58	(1)
Meeting Administration per reg	60	62	2
Networking per registration	42	52	11
Get IEEE 802 Contribution per	75	75	0
Surplus/Deficit per registrator	93	53	41
Pre-registration rate	70%	70%	

* Misc items: Hotel gratuity, space rental, registration desk rental, gift

** Other expenses: N/A